Singer Bangladesh Limited

Independent auditor's report and financial statements as at and for the year ended 31 December 2018



Chartered Accountants

Since 1953





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Independent Auditor's Report To the Shareholders of Singer Bangladesh Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Singer Bangladesh Limited (the Company), and the consolidated financial statements of the Company and its subsidiary (the Group) which comprise the statement of financial position as at 31 December 2018, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give true and fair view, in all material respects, of the financial position of the Company and of the Group as at 31 December 2018, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Bangladesh. and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the financial statements for 2018. These matters were addressed in the context of the audit of the financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

The impact of the initial application of IFRS 15 on the appropriateness of revenue recognition and related disclosures

The Company has reported a gross revenue of BDT 13,700.92 million for the year ended 31 December 2018. Gross Revenue includes revenue from sales of goods and services amounting to BDT 13,612.9 million and revenue from earned carrying charges on hire sales amounting to BDT 88.1 million. The subsidiary, International Appliances Limited, has reported a revenue of BDT 2146.1 million which comprises entirely of sales made to Singer Bangladesh Limited. The subsidiary's revenue has been appropriately eliminated from Consolidated Revenue and Cost of Sales. Revenue has been disclosed in note 19 of the financial statements.





This material item is subject to considerable inherent risk due to the complexity of the systems necessary for properly recording and reporting revenue and the multiple sources from which revenue is being recognised. Against this background, the proper application of the accounting standards is considered to be complex and thus subject to careful scrutiny.

How our audit addressed the key audit matter:

Our audit approach included testing of the controls and substantive audit procedures, including:

- Assessing the environment of the measurement as well as other relevant systems supporting the accounting of revenue.
- ▶ Assessing manual as well as application controls supporting revenue recognition.
- ▶ Assessing the invoicing and measurement systems up to entries in the general ledger.
- ▶ Examining customer invoices and receipts of payment on a test basis.
- ► Testing the revenue charging model against the regulatory guidelines, contractual provisions and accounting standards, on a sample basis.

We obtained reasonable assurance of the appropriateness of the systems, processes, and controls in place and that the estimates and assumptions made by management are sufficiently documented and substantiated to ensure that revenue is properly recognized.

With regard to the impact of the initial application of IFRS 15 from the financial year 2018 onward, we assessed the impact determined after the implementation of the new standard. Our audit approach included, among other items:

- Assessing the design of the processes set up to account for the transactions in accordance with the new standard.
- ▶ Assessing whether the guidelines within the standard, specifically with regards to hire sales and related earned carrying charges, have been properly met.
- Assessing whether the sufficiency of disclosures as required by the new standard have been met.
- ► Assessing whether any adjustments is required to be made to opening balances due to the adoption of the new standard.

Related party transactions

The Company has a number of related party transactions, significant amongst which include procurement of products from its subsidiary, payment of dividends to the parent and rental of premises from a non-controlling interest. The subsidiary's significant related party transactions include procurement of products from a non-controlling interest. Related party transactions are subject to the requirements of IAS 24: Related Party Disclosures. Related party transactions and relationships have been disclosed in note 35 of the financial statements.

How our audit addressed the key audit matter:

We have gained an understanding of the Company's processes and procedures to account for and report related party transactions and relationships.

Our procedures included among others:

- ▶ Obtain a full list of the Company and its subsidiary's transactions with such parties, nature and purpose of such transactions and outstanding balances.
- ▶ Understand the Company and its subsidiary's process for identifying related parties and disclosing related party transactions.
- ▶ Understand the Company and its subsidiary's process for identifying related parties and disclosing related party transactions.
- ▶ Inspect supporting documentation to confirm that related party transactions have taken place on an arms' length basis.
- ▶ Confirm outstanding balances with external confirmations.
- ▶ Assess whether related party relationship exists with parties that have not been disclosed.
- ▶ Review whether intercompany balances have been appropriately eliminated in the consolidated financial statements of the Group.
- Review whether related party disclosures comply with the requirements of IAS 24.



Other matter

The financial statements of Singer Bangladesh Limited and of the Group for the year ended 31 December 2017 were audited by another auditor who expressed an unmodified opinion on those statements on 15 March 2018.

Other information included in the Company's 2018 Annual Report

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the Financial Statements and our Auditor's Report thereon.

Our opinion on the Financial Statements of the Company and of the Group does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Company and the Group, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements of the Company and the Group or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information obtained prior to the date of the auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. Based on the information read and reviewed, we have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements of the Company and the Group in accordance with IFRSs, the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Company and the Group, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company and the Group's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements of the Company and the Group as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ▶ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

In accordance with the Companies Act 1994 and the Securities and Exchange Rules 1987, we also report the following:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- ii) in our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of these books;
- the statement of financial position and statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of account and returns; and
- iv) the expenditure incurred was for the purposes of the Company's business.

A. Qasem & Co.

Chartered Accountants
Dhaka, 28 February 2019

Singer Bangladesh Limited Statement of financial position

		Consolic	lated	Comp	
In BDT	Note	31 December 2018	31 December 2017	31 December 2018	31 December 2017
Assets		П			
Property, plant and equipment	3	1,411,211,583	1,424,361,116	1,051,032,994	1,046,463,05
Intangible assets	4	35,472,985	39,542,064	35,360,822	39,542,06
Investments	5	4,199,450	4,199,450	355,987,045	355,987,04
Deferred tax assets	12	26,507,800	18,871,202	45,639,652	24,836,20
Deposits and prepayments	6	337,712,006	283,998,887	325,807,679	272,258,93
Non-current assets		1,815,103,824	1,770,972,719	1,813,828,192	1,739,087,30
Inventories	7	3,897,325,730	2,968,387,371	3,331,004,600	2,664,943,65
Trade and other receivables	8	2,225,136,036	1,856,060,667	2,343,454,268	1,855,636,07
Advances, deposits and prepayments	6	256,024,530	237,332,959	213,772,718	216,821,83
Current tax assets	18	98,490,242	35,896,460	SOCIETA II	
Cash and cash equivalents	9	194,532,817	202,934,615	193,843,156	202,786,49
Current assets		6,671,509,355	5,300,612,072	6,082,074,742	4,940,188,0
Total assets		8,486,613,179	7,071,584,791	7,895,902,934	6,679,275,36
Equity					
Share capital	10	766,944,910	766,944,910	766,944,910	766,944,9
Reserves	11	573,075,690	577,857,676	573,075,690	577,857,6
Retained earnings		971,039,498	815,464,263	977,927,706	839,743,8
Equity attributable to owners of the Co	mpany	2,311,060,098	2,160,266,849	2,317,948,306	2,184,546,4
Non-controlling interest		66,518,445	63,164,284		
Total equity		2,377,578,543	2,223,431,133	2,317,948,306	2,184,546,4
	-			1	
Liabilities					
Retirement benefit obligations	13	•	3,618,300		2,174,0
Long term debt	17	37,150,985	1 =	*	
Other liabilities	14	1,688,064,652	1,470,774,961	1,688,064,652	1,470,774,9
Non-current liabilities		1,725,215,637	1,474,393,261	1,688,064,652	1,472,948,9
Trade and other payables	. 15	1,646,432,946	1,508,412,542	1,712,236,302	1,522,526,8
Short-term borrowings - secured	16	2,728,664,213	1,587,039,816	2,118,835,001	1,457,644,5
Current tax liabilities	18			58,818,673	41,608,5
Short term liability	17	8,721,840		-	
Current liabilities		4,383,818,999	3,373,760,397	3,889,889,976	3,021,779,9
Total equity and liabilities		8,486,613,179	7,071,584,791	7,895,902,934	6,679,275,3

The annexed notes are an integral part of these financial statements.

Monamed Maniffa Mohamed Fairoz Managing Director Dr. Syed Ferhat Anwar Director Morammad Sanaullah Company Secretary

As per our report of same date.

Auditor

A. QASEM & CO.
Chartered Accountants



		0	For the year ende	ed 31 December Comp	
In BDT	Note -	Consoli 2018	2017	2018	2017
	Note	13,612,859,648	10,967,038,473	13,612,859,648	10,967,038,473
Sales		88,064,583	92,100,854	88,064,583	92,100,854
Earned carrying charges	19	13,700,924,231	11,059,139,327	13,700,924,231	11,059,139,327
Turnover	20	(9,799,164,928)	(7,940,639,289)	(9,932,975,652)	(7,937,421,611)
Cost of sales	20		3,118,500,038	3,767,948,579	3,121,717,716
Gross profit	24	3,901,759,303	(1,961,971,433)	(2,239,943,627)	(1,957,341,233)
Operating expenses	21 23	(2,269,575,658)	28,797,286	17,767,890	25,866,707
Other income/(loss)	23	27,121,059	1,185,325,891	1,545,772,842	1,190,243,190
Operating profit		1,659,304,704	563,183	624,370	563,183
Finance income		624,370		and the second second second	(149,016,850)
Finance costs		(319,292,407)	(158,195,568)	(254,724,883)	(148,453,667)
Net finance costs	22	(318,668,037)	(157,632,385)	(254,100,513)	56,387,751
Share of profit/(loss) of equity-accounted investees, net of tax	25	-	56,387,751		
Profit before contribution to workers' profit participation fund		1,340,636,667	1,084,081,257	1,291,672,329	1,098,177,274
Contribution to workers' profit participation fund	24	(65,702,515)	(56,958,437)	(64,583,616)	(54,908,864)
Profit before taxation		1,274,934,152	1,027,122,820	1,227,088,713	1,043,268,410
Income tax expense	26	(354,035,183)	(280,975,762)	(326,935,300)	(268,158,891)
Profit after tax		920,898,969	746,147,058	900,153,413	775,109,519
Profit attributable to					
Equity holders of the Company (SBL)		917,544,807	750,829,917	: * 3	(<u>E</u>
Non-controlling interest		3,354,162	(4,682,859)	•	·
		920,898,969	746,147,058		
Other comprehensive income					
Items that will not be reclassified to profit or loss					
Remeasurement of defined benefit liability	13.1	(2,347,000)	(4,325,000)	(2,347,000)	(4,325,000)
Related tax	26.1	586,750	1,081,250	586,750	1,081,250
		(1,760,250)	(3,243,750)	(1,760,250)	(3,243,750
Total comprehensive income for the year		919,138,719	742,903,308	898,393,163	771,865,769
Total comprehensive income attributable to:					
Equity holders of the Company (SBL)					
Profit after tax		917,544,807	750,829,917	4. 6	
Other comprehensive income		(1,760,250)	(3,243,750)	•	Q.
		915,784,557	747,586,167	-	3
Non-controlling interest	. 9				
Profit after tax		3,354,162	(4,682,859)	100	
Other comprehensive income		1.	-	•	
Card deliproficient income		3,354,162	(4,682,859)		
Total comprehensive income for the year		919,138,719	742,903,308	-	
Total desirent and indicates and jour					
Earnings per share (EPS)	31	11.96	9.79	11.74	10.1

The annexed notes are an integral part of these financial statements.

Mohamed Haniffa Mohamed Fairoz Managing Director

Dr. Syed Ferhat Anwar Director

Mohammad Sanaullah

Company Secretary

As per our report of same date.

Auditor

A. QASEM & CO. Chartered Accountants



Singer Bangladesh Limited Statement of changes in equity-consolidated

For the year ended 31 December 2018

			Attribut	Attributable to owner of the Company	ompany				
1				Non-remittable Non-distributable	-distributable	Positoto		Non-controlling	Total
	Share	Revaluation	Capital	special capital	special	earnings	Total	interests	equity
In BDT	766 944 910	566.586.093	18.190,942	370,178	232,847	594,705,557	1,947,030,527		1,947,030,527
Balance at 1 January 2011									
Total comprehensive income				3.1		775,109,519	775,109,519	63,164,284	838,273,803
Profit	•	•	•	18		(24 279 602)	(24,279,602)	•	(24,279,602)
Acquisition of business			1		3.	(3.243,750)	(3,243,750)	C	(3,243,750)
Other comprehensive income						747,586,167	747,586,167	63,164,284	810,750,451
Total comprehensive income for the year									
Transaction with owners of the Company									
Contributions and distributions									20
Dividends:			Э		•	(536,861,437)	(536,861,437)		(536,861,437)
Cash dividend - 2017						(536,861,437)	(536,861,437)		(536,861,437)
Total contributions and distributions						2,511,592	2,511,592	1	2,511,592
Adjustment for deferred tax ansing morn revaluation of									
property, plant and equipment		(7 522 384)	•		ı	7,522,384			- 000 1110
Transfer of depreciation on revaluation surplus		(7 522 384)				10,033,976	2,511,592		2,511,592
Palance of 24 December 2017	766.944.910	559,063,709	18,190,942	370,178	232,847	815,464,263	2,160,266,849	63,164,284	2,223,431,133
balance at 31 December 2017					270000	045 404 909	2 450 255 840	62 164 284	2 223 431 133
Balance at 1 January 2018	766,944,910	559,063,709	18,190,942	370,178	232,847	815,464,263	6,100,200,049	100,100	
Total comprehensive income		23.4	•	•	٠	917,544.807	917,544,807	3,354,161	920.898.968
Profit		C .	•			(1,760,250)	(1,760,250)		(1,00,200)
Other comprehensive income Total comprehensive income for the year			•	•		915,784,557	915,784,557	3,354,161	919,138,718
Transaction with owners of the Company									
Contributions and distributions Dividends:						1000 000	V766 044 040)	•	(766.944,910)
Cash dividend - 2017	•			•		755 044 040)	(766 944 910)	•	(766,944,910)
Total contributions and distributions	•					4 063 603	1 953 602		1.953.602
Adjustment for deferred tax arising from revaluation	•	•	•		•	700'556'1	100,000,1		
of property, plant and equipment		14 784 0861	3	•	•	4,781,986	•		1
Transfer of depreciation on revaluation surplus		(A 781 986)				6,735,588	1,953,602		1,953,602
	755 044 040	KEA 284 723	18 190 942	370.178	232,847	971,039,498	2,311,060,098	66,518,445	2,377,578,543
Balance at 31 December 2018		204,601,140	200000						

Dr. Syed Ferhat Anwar

Aniffa Mohamed Fairoz naging Director

The annexed notes are an integral part of these financial stateme

Mohammad Sanaullah Company Secretary

As per our report of same date.

Auditor

A. QASEM & CO. Chartered Accountants

Singer Bangladesh Limited Statement of changes in equity-company

		2		2.	For	For the year ended 31 December 2018	December 2018
	Share	Revaluation	Capital	Non-remittable Non-distributable special capital	lon-distributable special	Retained	Total
IN BOT	capital	reserve	reserve	reserves	reserves	earnings	ednity
Balance at 1 January 2017	766,944,910	566,586,093	18,190,942	370,178	232,847	594,705,557	1,947,030,527
Total comprehensive income							
Profit	•	0€			ı	775,109,519	775,109,519
Other comprehensive income	•	•				(3,243,750)	(3,243,750)
Total comprehensive income for the year	•		•		•	771,865,769	771,865,769
Transaction with owners of the Company							
Contributions and distributions							
Dividends:		109	•	٠	•	(536,861,437)	(536,861,437)
Cash dividend - 2010	.	,				(536,861,437)	(536,861,437)
Adjustment for deferred tax arising from revaluation of				•	•	2,511,592	2,511,592
property, plant and equipment							
Transfer of depreciation on revaluation surplus	•	(7,522,384)				7,522,384	. 5544 500
		(7,522,384)	•	•	•	10,033,976	282,116,2
Balance at 31 December 2017	766,944,910	559,063,709	18,190,942	370,178	232,847	839,743,865	2,184,546,451
Balance at 1 January 2018	766,944,910	559,063,709	18,190,942	370,178	232,847	839,743,865	2,184,546,451
Total commodencing income							
	•	•	٠	•	3.€ 8	900,153,413	900,153,413
Other comprehensive income		•				(1,760,250)	(1,760,250)
Total comprehensive income for the year	•	•	•		•	898,393,163	898,393,163
Transaction with owners of the Company Contributions and distributions							
Dividends:	37	٠	,		•	(766,944,910)	(766,944,910)
Cash dividend - 2017						(766,944,910)	(766,944,910)
Adjustment for deferred tax arising from revaluation of		•	1	•	•	1,953,602	1,953,602
property, plant and equipment	,	(4 781 986)	•	•	•	4,781,986	•
Transfer of depreciation on revaluation surplus	. .	(4.781.986)				6,735,588	1,953,602
Delege at 24 December 2048	766.944.910	554.281.723	18,190,942	370,178	232,847	977,927,706	2,317,948,306

The annexed notes are an integral part of these financial statements.

Dr. Syed Ferhat Anwar

Mohammad Sanaullah Company Secretary As per our mont of same date.

A. QASEM & CO. Chartered Accountants

			For the year ende	ed 31 December	
		Consol	idated	Comp	any
In BDT	Note	2018	2017	2018	2017
Cash flows from operating activities					
Collections from turnover and other income		15,225,152,372	10,926,666,976	15,358,699,740	10,873,473,157
Payments for costs and expenses		(14,883,258,933)	(10,279,047,968)	(14,677,895,970)	(10,196,210,966)
Interest paid on borrowings		(321,027,197)	(157,161,309)	(256,600,513)	(149,913,667)
Payments to workers' profit participation fund		(63,546,177)	(41,030,308)	(54,908,907)	(41,030,308)
Income tax paid		(422,084,817)	(210,365,735)	(328,347,873)	(229,981,099)
Net cash from operating activities		(464,764,752)	239,061,656	40,946,477	256,337,117
Cash flows from investing activities		(107,203,261)	(151,242,639)	(87,149,225)	(100,459,858
Acquisition of property, plant and equipment		(107,203,201)	(1,000,000)	(67,143,223)	(1,000,000
Encash in short term/term deposits		4 407 052	1,427,952	1,427,953	1,427,952
Dividend received from CDBL		1,427,953	3,419,692	2,014,152	3,419,692
Proceeds from sale of property, plant and equipment		2,014,152	(147,394,995)	(83,707,120)	(96,612,214
Net cash from/(used in) investing activities		(103,761,156)	(147,394,995)	(83,707,120)	(90,012,214
Cash flows from financing activities					
Term loan received		45,872,825	<u> </u>	-	
Dividends paid		(627,373,112)	(436,133,800)	(627,373,112)	(436,133,800
Net cash used in financing activities		(581,500,287)	(436,133,800)	(627,373,112)	(436,133,800
Net increase/(decrease) in cash		(1,150,026,195)	(344,467,139)	(670,133,755)	(276,408,897
Cash and cash equivalents at 1 January		(1,384,105,201)	(978,449,193)	(1,254,858,090)	(978,449,193
Acquisition of business			(61,188,869)		
Cash and cash equivalents at 31 December		(2,534,131,396)	(1,384,105,201)	(1,924,991,845)	(1,254,858,090
	14				
Closing cash and cash equivalents have been arr			202 024 645	102 042 455	202,786,49
Cash and cash equivalents	9	194,532,817	202,934,615	193,843,156	(1,457,644,580
Short-term borrowings - secured (bank overdrafts)	16	(2,728,664,213)	(1,587,039,816)	(2,118,835,001)	(1,254,858,090
		(2,534,131,396)	(1,384,105,201)	(1,924,991,845)	(1,254,050,090

The annexed notes are an integral part of these financial statements.

Mohamed Haniffa Mohamed Fairoz Managing Director Dr. Syed Ferhat Anwar Director Mohammad Sanaullah Company Secretary

As per our report of same date.

Dhaka, 28 February 2019

A. QASEM & CO. Chartered Accountants



1 Reporting entity

1.1 Company profile

Singer Bangladesh Limited (the Company) was incorporated in Bangladesh as a private limited Company on 4 September 1979 under Companies Act 1913. It was converted into a public limited Company in 1983 when it offered its shares to the public with the requisite permission from the Government. It has been a direct subsidiary of Retail Holdings Bhold B.V., The Netherlands (formerly Singer Bhold B.V., The Netherlands) since 2003. The shares of the Company are listed with Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The address of the registered office of the Company is 39 Dilkusha Commercial Area, Dhaka 1000, Bangladesh.

1.2 Nature of business

Principal activities of the Company throughout the year were manufacturing of panel televisions, air conditioners and furniture and marketing of refrigerators, televisions, air conditioners, furniture, sewing machines, computers, washing machines and other consumer electronics and household appliances. The manufacturing plant of the Company is situated at Rajfulbaria, Jhamur, Savar, Dhaka 1340.

1.3 Description of subsidiary

International Appliances Limited (IAL)

International Appliances Limited (the Company) was incorporated in Bangladesh as a private limited company on 23 December 2014 under Companies Act 1994. It has been an associate of Singer Bangladesh Limited since inception. Singer Bangladesh Limited acquired it as subsidiary on 16 October 2017. The address of the registered office of the Company is Mousa Koulashur, Hemayetpur, Savar, Dhaka, Bangladesh. Principal activities of the Company is manufacturing and selling of refrigerators of different capacities, models and types with a brand of "Singer" for exclusive marketing by Singer Bangladesh Limited. The manufacturing plant of the Company is situated at Mousa Koulashur, Hemayetpur, Savar, Dhaka, Bangladesh.

2 Basis of preparation

2.1 Statement of compliance

The financial statements have been prepared in compliance with the requirements of the International Financial Reporting Standards (IFRS) as adopted in Bangladesh by the Institute of Chartered Accountants of Bangladesh, the Companies Act 1994, Bangladesh Securities and Exchange Ordinance 1969, Bangladesh Securities and Exchange Rules 1987, Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws as applicable.

Date of authorisation

The board of directors has authorised these financial statements on 28 February 2019.

Details of the Company's accounting policies are included in note 40.

2.2 Going concern

The Company has adequate resources to continue in operation for foreseeable future and hence, the financial statements have been prepared on going concern basis. As per management assessment there are no material uncertainties related to events or conditions which may cast significant doubt upon the Company's ability to continue as a going concern.



2.3 Functional and presentational currency

These consolidated financial statements are presented in Bangladesh Taka (BDT/Taka/Tk.), which is both functional and presentational currency of the Company.

2.4 Use of estimates and judgments

The preparation of consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation and judgments in applying accounting policies that have the most significant effect on the amount recognised in the consolidated financial statements are described in the following notes:

Note 3 Depreciation on property, plant and equipment

Note 7 Inventories

Note 8.3 Provision for doubtful debts

Note 12 Deferred tax assets

Note 15 Trade and other payables

Note 26 Income tax expense

2.5 Operating segments

IFRS 8 defines an operating segment as a component of an entity that engages in revenue earning business activities, whose operating results are regularly reviewed by the chief operating decision maker and for which discrete financial information is available. In view of the standard, the company has two identified segments namely i. Appliances and ii. Furniture. The furniture segment of the Company does not qualify to be a reportable segment as per the quantitative thresholds of IFRS 8. Therefore, the entity-wide disclosures required by the standard for the only reportable segment i.e. appliances segment are disclosed.

i. Information about products and segments:

Appliances segment includes home appliances, consumer electronics, sewing machines and other appliances. Revenue from external customers from this segment are reported below:

In BDT	2018	2017
Home appliance	9,199,658,414	7,715,020,645
Consumer electronic	2,703,301,335	2,157,260,550
Sewing	486,779,005	422,107,738
Other	1,064,292,214	597,004,509
Appliances segment	13,454,030,968	10,891,393,442
· · · · · · · · · · · · · · · · · · ·		

ii. Information about geographical areas:

No revenue from foreign countries is earned by the Company. All the revenue from external customers is generated within the geographical area of Bangladesh.

iii. Information about major customers:

The Company has no customer from whom 10 percent or more of total revenue is earned.



Notes to the financial statements (continued)

2.6 Initial application of new standards

The Group has initially applied IFRS 15 (see A) and IFRS 9 (see B) from 1 January 2018. These two new standards do not have a material effect on the Group's financial statements.

Due to the transition methods chosen by the Group in applying these standards, comparative information throughout these financial statements has not been restated to reflect the requirements of the new standards.

A. IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations. Under IFRS 15, revenue is recognised when a customer obtains control of the goods or services. Determining the timing of the transfer of control – at a point in time or over time – requires judgement.

The Group has adopted IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initially applying this standard recognised at the date of initial application (i.e. 1 January 2018). Accordingly, the information presented for 2017 has not been restated – i.e. it is presented, as previously reported, under IAS 18, IAS 11 and related interpretations. Additionally, the disclosure requirements in IFRS 15 have not generally been applied to comparative information.

There was no material impact of adopting IFRS 15 on the Group's statement of financial position as at 31 December 2018 and its statement of profit or loss and OCI for the year ended 31 December 2018 and the statement of cash flows for the year then ended.

For additional information about the Group's accounting policies relating to revenue recognition, see Note 19.

B. IFRS 9 Financial Instruments

IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

There was no material impact of adopting IFRS 9 on the Group's statement of financial position as at 31 December 2018 and its statement of profit or loss and OCI for the year ended 31 December 2018 and the statement of cash flows for the year then ended.

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, FVOCI and FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. IFRS 9 eliminates the previous IAS 39 categories of held to maturity, loans and receivables and available for sale. Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities.

The adoption of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities and derivative financial instruments (for derivatives that are used as hedging instruments).

For additional information about the Group's accounting policies relating to financail instruments, see Note 40(H).



Singer Bangladesh Limited Notes to the financial statements (continued)

Property, plant and equipment

3.1 Property, plant and equipment-consolidated

See accounting policy in Note 40 (F)

						Dice tool		Furniture and	Equipment and	CWIP (Note	
			Building	Leasehold	senoid improvements	בום וו		fiveringe	toole	3.3)	Total
In BOT	Land	Office	Factory	Office	Shops	machinery	Venicles	HALINES	2001		
	-1										<i>**</i>
Cost					100 100 007	200 62 63	107 140 535	20 021 180	174.044.483	8,993,598	1,658,215,528
Balance at 1 January 2017	561,180,000	74,371,753	219,331,579	16,343,208	409,207,697	356 843 318	2 863 636	3.009,497	9,485,821	5,203,749	384,506,230
Acquisition of business	1	- 000	7,100,209	000 38	44 726 493	5 182,435	9.535,346	1,672,135	24,739,975	65,517,156	158,792,068
Additions	·	4,096,500	3,237,026	000,000	001,021,11	1	•		.1		r
Revaluation	•	•	1.		(7 147 443)	(7 421 390)	(3.648,000)	(1,390,911)	(5,853,946)	(22,194,348)	(47,656,038)
Disposals/transfers	- 000 007 702	70 460 050	220 668 816	16 428 208	446 846 347	422,126,258	115,891,517	23,311,901	202,416,333	57,520,155	2,153,857,788
Balance at 31 December 2017	261,180,000	10,400,233	223,000,010	201,011,01							
Balance at 1 January 2018	561,180,000	78,468,253	229,668,816	16,428,208	446,846,347	422,126,258	115,891,517	23,311,901	202,416,333	57,520,155	2,153,857,788
Acquisition of business	•		207 550	. 420 084	- 80 950 875	63 708 864	177.000	1,295,735	25,469,909	10,662,581	167,137,002
Additions	•	9,074,361	1,3//,596	4,420,001	010,000,00		•		•	•	•
Revaluation	•	•	•		(9.324.711)	(201,308)	(1,150,000)	(3,477,287)	(11,518,333)	(63,699,911)	(89,371,550)
Disposals/transfers	•		004 040 440	20 848 289	488 472 511	485.633.814	114,918,517	21,130,349	216,367,909	4,482,825	2,231,623,240
Balance at 31 December 2018	561,180,000	87,542,614	231,040,412	20,040,203	100,11,100						
Accumulated depreciation											
					000 000	737 930 66	58 338 644	13 183 891	110.713.795	I	624,135,383
Balance at 1 January 2017	1	41,459,888	171,548,897	10,803,261	185,020,240	44 516 981	119.686	351,829	906,443	t	47,051,872
Acquisition of business		' 6	1,156,933	963 233	24 004 213	12 991 642	10.740.533	773,799	15,081,042	•	77,725,716
Depreciation for the year	I.	3,666,699	9,910,152	000,100	(4 672.830)	(5.463,625)	(3,282,946)	(852,041)	(5,144,857)	3■	(19,416,299)
Adjustment for disposal/transfers		45 126 587	182,615,982	11,360,797	204,351,723	85,111,765	65,915,917	13,457,478	121,556,423		729,496,672
Balance at 31 December 2017		10,021,01	1001010101				12				
Balance at 1 January 2018	•	45,126,587	182,615,982	11,360,797	204,351,723	85,111,765	65,915,917	13,457,478	121,556,423	• •	729,496,672
Acquisition of business	1		. 20 700 0	1 049 244	26 695 661	40.566.801	9,901,893	1,083,689	17,500,141	•	109,663,815
Depreciation for the year	•	3,939,124	8,021,202	17,046,	(4 602 893)	(199.435)	(1.109.538)	(2,832,603)	(10,004,361)	•	(18,748,830)
Adjustment for disposal/transfers			400 642 244	13 210 041	226 444 491	125.479.131	74,708,272	11,708,564	129,052,203		820,411,657
Balance at 31 December 2018		49,065,711	190,643,244	13,010,01							
Carrying amounts											Services and accept
	000 007 701	20 044 965	47 782 682	5 539 947	224 247 057	34,455,128	48,801,891	6,837,289	63,330,688	8,993,598	1,034,080,145
At 1 January 2017	561,180,000	32,911,000	47 053 034	5 067 411	242 494 624	337 014 493	49,975,600	9,854,423	80,859,910	57,520,155	1,424,361,116
At 31 December 2017	561,180,000	33,341,000	47,032,034		20, 00, 000	260 154 683	40 210 245	9.421.785	87,315,706	4,482,825	1,411,211,583
At 31 December 2018	561,180,000	38,476,903	40,403,168	7,538,248	404,040,040	300,101,000					



Singer Bangladesh Limited Notes to the financial statements (continued)

3.2 Property, plant and equipment-company

See accounting policy in Note 40 (F)

			Building	Leasehold i	Leasehold improvements	Plant and		Furniture and	Equipment and	CWIP (Note	
In BDT	Land	Office	Factory	Office	Shops	machinery	Vehicles	fixtures	tools	3.3)	Total
					ě.						
Cost Release of 1 January 2017	561 180 000	74 371 753	219 331 579	16.343.208	409.267.297	67,521,895	107,140,535	20,021,180	174,044,483	8,993,598	1,658,215,528
Additions	,	4,096,500	668,792	85,000	44,726,493	4,382,436	9,535,346	P S	23,733,485	18,751,736	105,979,788
Revaluation	•		· ·	1	•	•	1	•		1 00	- 000000
Disposals/transfers	•	•	•	·	(7,147,443)	(7,421,390)	(3,648,000)	(1,030,021)	(5,666,596)	(16,990,599)	(41,904,049)
Balance at 31 December 2017	561,180,000	78,468,253	220,000,371	16,428,208	446,846,347	64,482,941	113,027,881	18,991,159	192,111,372	10,754,735	1,722,291,267
	n						100 200	40,004,450	400 444 979	40 754 725	4 722 204 267
Balance at 1 January 2018	561,180,000	78,468,253	220,000,371	16,428,208	446,846,347	64,482,941	113,027,881	18,991,159	194,111,372	9 743 482	99 374 275
Additions	•	9,074,361	1,377,596	2,791,417	50,950,875	2,032,333	000,771	1,100,430	011,010,114	-	-
Revaluation	•	3 1 3	3 9		(0 324 744)	(201 308)	(4 150 000)	(3 332 939)	(11.518.333)	(16.015.393)	(41,542,684)
Disposals/transfers	•	•			(3,324,111)	201,000	442 054 004	46 766 AKE	202 444 809	4 482 824	4 780 122 858
Balance at 31 December 2018	561,180,000	87,542,614	221,377,967	19,219,625	488,472,511	66,914,172	112,054,881	10,700,433	202,111,003	4,404,044	1,100,144,000
Accumulated depreciation											
1000		41 450 888	171 548 807	10 803 261	185 020 240	33 066 767	58.338.644	13,183,891	110,713,795	ı	624,135,383
Balance at 1 January 2017		3 666 699	0.567 700	557.536	24 004 313	7,000,465	10,655,674	679,198	14,890,805	ř	71,022,390
Depreciation for disposal/transfers		550,500,5	20,100,10	-	(4.672,830)	(5,463,625)	(3,282,946)	(804,393)	(5,105,763)	•	(19,329,557)
Ralance at 31 December 2017		45.126.587	181,116,597	11,360,797	204,351,723	34,603,607	65,711,372	13,058,696	120,498,837		675,828,216
Balance at 1 January 2018	•	45,126,587	181,116,597	11,360,797	204,351,723	34,603,607	65,711,372	13,058,696	120,498,837		675,828,216
Depreciation for the year	31	3,939,124	8,027,262	632,870	26,695,661	6,282,996	9,492,802	648,133	16,277,195		(18 734 395)
Adjustment for disposal/transfers		•	•	•	(4,602,893)	(199,455)	1, 109, 530	40.000,000	406 774 674		720 080 864
Balance at 31 December 2018	•	49,065,711	189,143,859	11,993,667	226,444,491	40,687,168	74,094,635	10,888,661	170,177,021		143,003,004
Carrying amounts											:
7500 2001001 244	561 180 000	32 Q11 REF	47 782 682	5 539 947	224 247 057	34,455,128	48.801.891	6,837,289	63,330,688	8,993,598	1,034,080,145
At 34 December 2017	561 180 000	33 341 666	38.883,774	5.067,411	242,494,624	29,879,334	47,316,509	5,932,463	71,612,535	10,754,735	1,046,463,051
At 31 December 2018	561,180,000	38.476.903	32,234,108	7,225,958	262,028,020	26,227,004	37,960,245	5,877,794	75,340,138	4,482,824	1,051,032,994



Singer Bangladesh Limited Notes to the financial statements (continued)

3.3

Capital work in progress (CWIP)							
		Consolidated	ated			Company	
	Leasehold				Leasehold	: :	
In BDT	improvements	Machinery	Building	Total	improvements	Building	lotai
Cost			0001	0000	808 508	3 097 000	8 993.598
Balance at 1 January 2017	5,896,598	•	3,097,000	8,993,598	000,000,0	200,000,0	
Acquisition of business	•		5,203,749	5,203,749		4	1 (
Additions	15,924,029	46,765,420	2,827,707	65,517,156	15,924,029	2,827,707	18,751,736
Additions	(16 990 599)	•	(5.203.749)	(22, 194, 348)	(16,990,599)		(16,990,599)
Dalance at 34 December 2017	4.830.028	46,765,420	5,924,707	57,520,155	4,830,028	5,924,707	10,754,735
Dalaille at 31 December 2011							
	Leasehold				Leasehold		
In BDT	improvements	Machinery	Building	Total	improvements	Building	Total
Cost					000	707 703	40 754 735
Balance at 1 January 2018	4,830,028	46,765,420	5,924,707	57,520,155	4,830,028	5,524,101	001,401,01
Acquisition of business	•	3 ■ 21		•		i	4 402 825
Additions	4,482,825	919,097	5	5,401,922	4,482,825	•	4,402,020
Disposale/transfers	(4,830,028)	(47,684,517)	(5,924,707)	(58,439,252)	(4,830,028)	(5,924,707)	(10,754,735)
Relance at 31 December 2018	4,482,825	1		4,482,825	4,482,825		4,482,825
					,		

18,129,224 52,893,166 71,022,390

16,694,616

24,743,922 52,981,794 77,725,716

53,510,981 55,319,178 108,830,159

2017

Consolidated

20 21

Allocation of depreciation

In BDT
Cost of sales
Operating expenses

55,301,427 71,996,043

Company

Singer Bangladesh Limited Notes to the financial statements (continued)

4 Intangible assets

	Consolida	ated	Compa	ny
× 	Softwar	re	Softwa	
In BDT	2018	2017	2018	2016
Cost				
Balance at 1 January	70,415,012	58,944,432	70,415,012	58,944,432
Additions	3,910,519	11,470,580	3,790,344	11,470,580
Disposals/transfers			•	
Balance at 31 December	74,325,531	70,415,012	74,205,356	70,415,012
Accumulated amortisation				
Balance at 1 January	30,872,948	22,911,509	30,872,948	22,911,509
Amortisation for the year	7,979,598	7,961,439	7,971,586	7,961,439
Adjustment for disposal/transfers	_	-	-	u -
Balance at 31 December	38,852,546	30,872,948	38,844,534	30,872,948

Carrying amounts

	Consolida	ated	Compa	ny
In BDT	2018	2017	2018	2017
At 31 December	35,472,985	39,542,064	35,360,822	39,542,064



Investments

See accounting policy in Note 40 (M)

	Consolidat	ed	Compa	i i y
Note -		2017	2018	2017
			351,787,595	351,787,595
5.1	2 630 000	2.630.000	2,630,000	2,630,000
		1,569,450	1,569,450	1,569,450
		4,199,450	355,987,045	355,987,045
	Note	Note 2018	5.1 2,630,000 2,630,000 1,569,450 1,569,450	Note 2018 2017 2018 5.1 351,787,595 2,630,000 2,630,000 2,630,000 1,569,450 1,569,450 1,569,450

Investment in subsidiary

On 16 October 2017, SBL acquired further 3,186,920 shares out of 3,789,653 shares newly issued by IAL. The acquisition of new shares entitled SBL to 83.8319% shareholding in IAL including the 33.8500% call option of Sunman. The new shareholding structure gave SBL the power to direct IAL's relevant activities, the ability to use its power over IAL to affect the amount of SBL's returns and gave SBL the rights to variable returns from its involvement with IAL. Therefore, as per IFRS 10 paragraph 7, SBL obtained the control of IAL and was assessed to be the parent company of IAL from the acquisition date, i.e. 16 October 2017.

SBL's interest in IAL shall reduce to 49,9819% if Sunman exercises its call option within 1 March 2023. The Company shall still preserve its control over IAL without having majority of shareholdings.

The following judgements were made in determining that SBL has obtained control over IAL:

- SBL currently holds 83.8319% of total shares;
- Majority of the board members of IAL are employees of SBL; and
- IAL can not do any business except for selling its products to SBL without having written approval from SBL. (II)

As IAL was equity accounted investee of SBL so this was a step acquisition as per paragraph 41 of IFRS 3 "an acquirer sometimes obtains control of an acquiree in which it held an equity interest immediately before the acquisition date. This IFRS refers to such a transaction as a business combination achieved in stages, sometimes also referred to as a step acquisition".

The total consideration transferred by Singer Bangladesh Limited for acquisition of such voting interest was BDT 318,692,000. Previously it was reported under share money deposit of IAL. The purchase consideration was measured as per paragraph 37 of IFRS 3 "the consideration transferred in a business combination shall be measured at fair value, which shall be calculated as at the sum of the acquisition date fair values of the assets transferred by the acquirer, the liabilities incurred by the acquirer to former owners of the acquiree and the equity interests issued by the acquirer".

During capital injection from share money deposit to share capital fair value of the shares of IAL was measured at their cost (face value) as per paragraph 46 (c) of IAS 39 "investments in equity instruments that do not have a quoted price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such equity instruments, which shall be measured at cost".

	No. of share	Face value	Amount (BDT)
	73,843	100	7,384,300
Acquirer previously held equity	3,186,920	100	318,692,000
New share capital injected from share money deposit	3,260,763		326,076,300
The detail of investment in IAL is given below.			
In BDT	Note		4,000,000
Investment in year 2014			182,599,600
Investment in year 2015			139,476,700
Investment in year 2016			326,076,300
	23.1		25,711,295
Discount on acquisition	20.1		351,787,595



6 Advances, deposits and prepayments

See accounting policy in Note 40 (H)		Consolidated		Compa	ny
In BDT	Note	2018	2017	2018	2017
Employees against expenses			5,897,314	•	4,897,314
Advances to others	6.1	42,977,966	21,002,785	3,708,933	6,489,123
Advances		42,977,966	26,900,099	3,708,933	11,386,437
Security deposits		25,018,340	32,957,562	22,382,393	19,177,367
Deposits		25,018,340	32,957,562	22,382,393	19,177,367
Description		525,740,230	461,474,185	513,489,071	458,516,967
Prepayments		525,740,230	461,474,185	513,489,071	458,516,967
Prepayments	6.2	593,736,536	521,331,846	539,580,397	489,080,771

Advances to others 6.1 Company Consolidated 2017 2017 2018 2018 In BDT 3,704,239 6,483,737 20,997,399 42,973,272 L/C margins, charges and insurance against traded goods 5,386 4,694 4,694 5,386 Postage franking machine 21,002,785 3,708,933 6,489,123 42,977,966

6.2 Non-current portion of deposits and prepayments 337,712,006 283,998,887 325,807,679 272,258,939 213,772,718 216,821,832 216,821,832 256,024,530 237,332,959 213,772,718 216,821,832 256,024,530 593,736,536 521,331,846 539,580,397 489,080,771

7 Inventories

See accounting policy in Note 40 (E) Company Consolidated 2017 2018 2017 2018 In BDT 2,662,853,046 2,194,355,907 2,241,450,738 2,749,609,720 Finished goods 78,525,895 454,137,042 837,917,926 187,147,662 Raw materials 634,971,415 324,706,940 487,244,301 420,490,512 Goods in transit 4,370,374 4,370,374 Work in progress 2,760,126,103 3,063,569,815 3,446,067,402 4,012,388,532 (95,182,444) (115,062,802) (115,062,802) (95,182,444) Provision for inventory obsolescence 2,664,943,659 2,968,387,371 3,331,004,600 3,897,325,730

In view of numerous items of inventories and diversified units of measurement, it is not feasible to disclose quantities against each item.

7.1 Inventories-consolidated

2018				
SBL	IAL	Total		
2,662,853,046	114,438,572	2,777,291,618		
	(27,681,898)	(27,681,898)		
2.662.853,046	86,756,674	2,749,609,720		
	383,780,884	837,917,926		
	95,783,572	420,490,512		
		4,370,374		
	566,321,130	4,012,388,532		
		(115,062,802)		
3,331,004,600	566,321,130	3,897,325,730		
	2,662,853,046 2,662,853,046 454,137,042 324,706,940 4,370,374 3,446,067,402 (115,062,802)	2,662,853,046 114,438,572 (27,681,898) 2,662,853,046 86,756,674 454,137,042 383,780,884 324,706,940 95,783,572 4,370,374 566,321,130 (115,062,802)		

In view of numerous items of inventories and diversified units of measurement, it is not feasible to disclose quantities against each item.



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8	Trade and other receivables					
	See accounting policy in Note 40 (H)		Consolida	ted	Compar	у
	v 1825 —	Note	2018	2017	2018	2017
	In BDT	8.1	2,167,789,986	1,813,516,221	2,167,789,990	1,813,516,221
	Trade receivables	8.2	57,346,050	42,544,446	175,664,278	42,119,853
	Other receivables	0.2	2,225,136,036	1,856,060,667	2,343,454,268	1,855,636,074
8.1	Trade receivables		Consolida	ated	Compa	ту
		Note	2018	2017	2018	2017
	In BDT	8.1.1	2,057,441,574	1,718,473,785	2,057,441,574	1,718,473,785
	Hire customer receivable	8.1.2	110,348,412	95,042,436	110,348,416	95,042,436
	Trade and dealer receivable	0.1.2	2,167,789,986	1,813,516,221	2,167,789,990	1,813,516,221
8.1.1	Hire customer receivables		Consolidated		Compa	ny 2017
	In BDT	Note	2018	2017	2018	2,014,388,386
	Hire receivable from customers		2,381,068,183	2,014,388,386	2,381,068,183	(269,843,049)
	Unearned carrying charges		(292,499,101)	(269,843,049)	(292,499,101)	1,744,545,337
	Official Contyning Charges		2,088,569,082	1,744,545,337	2,088,569,082	(26,071,552)
	Provision for doubtful debts	8.3.1	(31,127,508)	(26,071,552)	(31,127,508)	1,718,473,785
	Provision for doubled depts		2,057,441,574	1,718,473,785	2,057,441,574	1,718,473,700
8.1.2	Trade and dealer receivable		Consolid	lated	Compa	iny
		Note -	2018	2017	2018	2017
	In BDT	Hote	85,811,865	80,463,330	85,811,869	80,463,330
	Trade receivable		31,001,732	20,773,859	31,001,732	20,773,859
	Receivable from dealers		116,813,597	101,237,189	116,813,601	101,237,189
	8 5 8 5	8.3.1	(6,465,185)	(6,194,753)	(6,465,185)	(6,194,753
	Provision for doubtful debts	0.0.7	110,348,412	95,042,436	110,348,416	95,042,436
8.2	Other receivables	Consolidated		dated	Comp	any
		<u>-</u>	2018	2017	2018	201
	In BDT	Note	17,021,814	27,430,313	17,021,814	27,430,31
	Receivable from Shop Managers		11,452,755	11,452,755	11,452,755	11,452,75
	Receivable from Singer Asia Limited		4,796,580	2,631,675	4,796,580	2,631,67

Other receivables		Consolidated		Compar	
	Note	2018	2017	2018	2017
In BDT	Note	17,021,814	27,430,313	17,021,814	27,430,313
Receivable from Shop Managers			11,452,755	11,452,755	11,452,755
Receivable from Singer Asia Limited		11,452,755		4,796,580	2,631,675
Receivable from employees		4,796,580	2,631,675		18,650,857
Receivable from others		39,917,104	19,075,450	155,919,282	10,000,007
	13	1,923,446	•	4,239,496	
Retirement benefit		75,111,699	60,590,193	193,429,927	60,165,600
	8.3.1	(17,765,649)	(18,045,747)	(17,765,649)	(18,045,747)
Provision for doubtful debts	0,3.1	57,346,050	42,544,446	175,664,278	42,119,853

Provision for doubtful debts	Consolidated			Company		
	Note	2018	2017	2018	2017	
In BDT	NOTE	50,312,052	48.727,109	50,312,052	48,727,109	
Opening balance		29,072,384	32,811,452	29,072,384	32,811,452	
Provision for the year		79,384,436	81,538,561	79,384,436	81,538,561	
		(24,026,094)	(31,226,509)	(24,026,094)	(31,226,509)	
Written-off during the year	8.3.1	55.358.342	50.312.052	55,358,342	50,312,052	
Closing balance	0.5.1	30,000,042				

	Consolidat	ed	Company		
Note			2018	2017	
			31,127,508	26,071,552	
	27	And the state of t	6,465,185	6,194,753	
			17,765,649	18,045,747	
8.2	,		55,358,342	50,312,052	
	Note 8.1.1 8.1.2 8.2	Note 2018 8.1.1 31,127,508 8.1.2 6,465,185	Note 2018 2017 8.1.1 31,127,508 26,071,552 8.1.2 6,465,185 6,194,753 8.2 17,765,649 18,045,747	Note 2018 2017 2018 8.1.1 31,127,508 26,071,552 31,127,508 8.1.2 6,465,185 6,194,753 6,465,185 8.2 17,765,649 18,045,747 17,765,649	

Ageing of hire receivable from customers		Consolidated		Company	
	Note	2018	2017	2018	2017
In BDT	Note	1,034,915,986	862,236,498	1,034,915,986	862,236,498
Due within 3 months		803,360,548	692,472,666	803,360,548	692,472,666
Due over 3 months but within 6 months		50000	347,627,237	408,341,292	347,627,237
Due over 6 months but within 9 months		408,341,292	107,446,386	125,033,596	107,446,386
Due over 9 months but within 12 months		125,033,596	4.605.599	9,416,761	4,605,599
Over 12 months	8.5	9,416,761 2,381,068,183	2,014,388,386	2,381,068,183	2,014,388,386



8.4

	Particulars of hire receivable from customers	Consolidated		Company	
	In BDT	2018	2017	2018	201
	Secured - considered good: Debts due within 6 months	1,838,276,534 511,664,141	1,554,709,164 433,607,670	1,838,276,534 511,664,141	1,554,709,16 433,607,67
	Debts due over 6 months	2,349,940,675	1,988,316,834	2,349,940,675	1,988,316,83
	Secured - considered doubtful:	31,127,508	26,071,552	31,127,508	26,071,5
	Aggregate amount due by Managing Director and other Directors of the Company		0=0		
	ii) Aggregate amount due by managers and other staffs of the Company	1.0	-		
	iii) Aggregate amount due by associate undertakings iv) Maximum amount of debts due by managers and other staff of the Company		-		
	iv) Iviaxillium amount of debts dde by managers and early out in the	2,381,068,183	2,014,388,386	2,381,068,183	2,014,388,3

See accounting policy in Note 40 (H)	Consolida	Company		
(b)	2018	2017	2018	2017
In BDT	530,156	98.208	38,060	33,137
Cash in hand	173,938,713	158,502,411	173,741,148	158,419,357
Cash at bank	20.063.948	44,333,996	20,063,948	44,333,996
Cash in transit	194.532,817	202,934,615	193,843,156	202,786,490

10 Share capital

See accounting policy in Note 40 (H)

In BDT		2018	2017
Authorised: 100,000,000 ordinary shares of Taka 10 each		1,000,000,000	1,000,000,000
Issued, subscribed and paid up: 25,670 ordinary shares of Taka 10 each issued for cash 102,580 ordinary shares of Taka 10 each issued for consideration other than cash 76,566,241 ordinary shares of Taka 10 each issued as fully paid-up bonus shares		256,700 1,025,800 765,662,410	256,700 1,025,800 765,662,410
76,566,241 ordinary shares of Taka 10 each issued as fally paid op some shares		766,944,910	766,944,910
	2018	201	7

A STATE OF THE STA	2018	2018		
Shareholding position:	No. of share	Value (BDT)	No. of share	Value (BDT)
Name of shareholder Retail Holdings Bhold B.V., The Netherlands	28,373,941	283,739,410	28,373,941	283,739,410
Retail Holdings Bhold B.V., The Netherlands - non-remittable shares	15,333,242 32,987,308	153,332,420 329,873,080	15,333,242 32,987,308	153,332,420 329,873,080
Local shareholders	76,694,491	766,944,910	76,694,491	766,944,910

Beneficial percentage of holdings	2018	2017
Name of shareholder Retail Holdings Bhold B.V., The Netherlands Retail Holdings Bhold B.V., The Netherlands - non-remittable shares	37.00% 20.00% 43.00%	37.00% 20.00% 43.00%
Local shareholders	100.00%	100.00%

Classification of shareholders by holding:	Number of shareh	olders	Total holding (
Shareholding range	2018	2017	2018	2017
Less than 500 shares 500 to 5,000 shares 5,001 to 10,000 shares 10,001 to 20,000 shares 20,001 to 30,000 shares 30,001 to 40,000 shares 40,001 to 50,000 shares	6,298 2,469 208 116 47 31 18	7,742 3,477 274 142 43 24 11	1.29 4.96 1.99 2.18 1.56 1.43 1.08 2.88	1.68 7.07 2.59 2.51 1.42 1.10 0.66 3.44
50,001 to 100,000 shares 100,001 to 1,000,000 shares Over 1,000,000 shares	49 5 9,273	33 8 11.788	18.76 63.87 100.00	10.3 69.1 100. 0



11 Reserves

In BDT	Note	2018	2017
Revaluation reserve	11.1	554,281,723	559,063,709
Capital reserve	11.2	18,190,942	18,190,942
Non-remittable special capital reserve	11.3	370,178	370,178
Non-distributable special reserve	11.4	232,847	232,847
Non-distributable special reserve		573,075,690	577,857,676

11.1 Revaluation reserve

The land of the Company was revalued as of 14 December 2016 by independent professional valuers, Asian Surveyors Ltd, following "current cost method", which was also revalued previously in years 2005, 2008, 2010 and 2012. The revaluation of 2016 resulted in a revaluation surplus of Taka 171,922,000. As per IAS 16 "Property, Plant and Equipment", the difference between charge of depreciation on revalued amount and original cost is required to be transferred from revaluation reserve to retained earnings in order to pay dividend from operating profit since charge of depreciation on revalued amount does not effect the cash flow etc.

The buildings of the Company were revalued along with the lands as of 14 December 2016. As per clause 9 (iii) under Section-A of BSEC notification dated 18 August 2013, upward revaluation of buildings are not allowed having remaining economic life of less than 50% of its total useful life as estimated at construction. Apropos this clause, no upward revaluation was accounted for in the books of Singer Bangladesh Limited for the year ended 31 December 2016.

As per clause 8 of BESC circular # SEC/CMRRCD/2009-193/150/Admin dated 18 August, 2013 "time lag between two valuations for the same class of assets shall not be less than three years; provided that no upward revaluation of an asset shall be made within two years of its acquisition". So in compliance with this notification no revaluation of assets has been made during 2017 and 2018.

11.2 Capital reserve

This represents capital gain on disposal of factory land and building at Chittagong in 2003.

11.3 Non-remittable special capital reserve

This represents profit after tax on sale of certain merchandise which, not being remittable as per directives of Bangladesh Bank, is required to be retained under this reserve

11.4 Non-distributable special reserve

This special reserve, created vide Bangladesh Bank Circular No. FE 27 dated 3 May 1987, represents 90% of post-tax profit on sale of moveable fixed assets up to 1992. The requirement of continuing to add to this reserve has subsequently been withdrawn.

12 Deferred tax assets

See accounting policy in Note 40 (D)

A CONTRACT OF THE CONTRACT OF	Consolidated		Company		
In BDT	Note	2018	2017	2018	2017
Opening balance		18,871,202	37,391,385	24,836,206	37,391,385
Acquisition of business			6,851,867	-	% = 1.
Acquisition of business		18,871,202	44,243,252	24,836,206	37,391,385
Released/(expense) during the year		6,042,602	(28,960,762)	19,209,450	(16,143,891)
Adjustment on revaluation of PPE		•	(€)	1.	
Remeasurement of defined benefit liability			1,081,250	2.0	1,081,250
Transferred to retained earnings		1.593.996	2,507,462	1,593,996	2,507,462
Transience to retained currings		7,636,598	(25,372,050)	20,803,446	(12,555,179)
Closing balance	12.1	26,507,800	18,871,202	45,639,652	24,836,206

12.1 Closing balance

	Consolidated			Company	
In BDT	Note —	2018	2017	2018	2017
Deferred tax assets	12.1.1	105,913,772	105,969,535	70,067,739	60,382,484
Deferred tax liabilities	12.1.2	(79,405,972)	(87,098,333)	(24,428,087)	(35,546,278)
Deletted tax habitities		26,507,800	18,871,202	45,639,652	24,836,206

12.1.1 Deferred tax assets

	Consolidated		Company	
In BDT	2018	2017	2018	2017
Provision for gratuity	810.617	1,049,005		543,500
Reserve against inventories	28,765,700	23,795,611	28,765,700	23,795,611
Reserve for warranty	28,742,658	25,916,418	23,422,658	22,384,110
Provision for bad debts	13,839,586	12,578,013	13,839,586	12,578,013
Remeasurement of defined benefit liability	1,477,500	1,081,250	1,477,500	1,081,250
Unabsorbed depreciation	29,715,415	41,549,238		9.5
Property, plant and equipment	2,562,295	•	2,562,295	-
Property, plant and equipment	105,913,772	105,969,535	70,067,739	60,382,484

12.1.2 Deferred tax liabilities

	Consolida	Company		
In BDT	2018	2017	2018	2017
Revaluation of land and building	(24,428,087)	(26,725,876)	(24,428,087)	(26,725,876)
Property, plant and equipment	(54,977,885)	(60,372,457)		(8,820,402)
- Art - Art - Art	(79,405,972)	(87,098,333)	(24,428,087)	(35,546,278)

The amounts of deferred tax assets and liabilities have been netted off as permitted by IAS 12. "Income taxes".

13 Retirement benefit obligations

Gratuity

See accounting policy in Note 40 (O)

		Consolidated		Compa	ny
In BDT	Note	2018	2017	2018	2017
Opening balance		3,618,300	109,618,000	2,174,000	109,618,000
Acquisition of business			1,263,313	w B	(2)
		3,618,300	110,881,313	2,174,000	109,618,000
Provision for the year		9,164,749	18,219,319	8,293,000	18,038,332
		12,783,049	129,100,632	10,467,000	127,656,332
Payments during the year		(14,706,495)	(125,482,332)	(14,706,496)	(125,482,332)
Closing balance	13.1	(1,923,446)	3,618,300	(4,239,496)	2,174,000

13.1 Closing balance

Closing balance	Consolidated		Company	
	2018	2017	2018	2017
Opening balance	3,618,300	109,618,000	2,174,000	109,618,000
Acquisition of business	•	1,263,313	•	
	3,618,300	110,881,313	2,174,000	109,618,000
Included in profit or loss				
Current service cost	12,661,750	6,221,319	11,790,000	6,040,332
Interest expense/(income)	(5,844,000)	7,673,000	(5,844,000)	7,673,000
	6,817,750	13,894,319	5,946,000	13,713,332
Measurements loss/(gain)	2,347,000	4,325,000	2,347,000	4,325,000
Other				
Contributions paid by the employer	(14,706,496)	(112,899,534)	(14,706,496)	(112,899,534)
Benefits paid		(12,582,798)	•	(12,582,798)
	(14,706,496)	(125,482,332)	(14,706,496)	(125,482,332)
Balance at 31 December	(1,923,446)	3,618,300	(4,239,496)	2,174,000

The Company (SBL) has been maintaining an unfunded gratuity scheme until 16 October 2017. The company has funded the gratuity obligation based on the approval of Board meeting held on 16 October 2017, and reconstituted the Board of Trustees consisting of four members and became functional based on the approval of the National Board of Revenue (NBR). Accordingly, the company has transferred the required fund to the trust in December 2017.

14 Other liabilities

		Consolidated		Compa	any	
In BDT	Note	2018	2017	2018	2017	
Non-remittable accounts	14.1	1,408,949,743	1,255,617,323	1,408,949,743	1,255,617,323	
Security deposits from branch managers, agents and dealers		241,638,657	215,157,638	241,638,657	215,157,638	
Warranty - long term portion		37,476,252		37,476,252	102	
		1,688,064,652	1,470,774,961	1,688,064,652	1,470,774,961	

14.1 Non-remittable accounts

	Consolid	Company		
n BDT	2018	2017	2018	2017
Current account	(78)	(78)	(78)	(78)
Dividend account:		M.		N 10 044 012 012 014
Opening balance	1,255,137,411	1,147,804,717	1,255,137,411	1,147,804,717
Dividend for the year	153,332,420	107,332,694	153,332,420	107,332,694
Closing balance	1,408,469,831	1,255,137,411	1,408,469,831	1,255,137,411
Capital gain on sale of land	479,990	479,990	479,990	479,990
Outpital gain on sale of their	1,408,949,743	1,255,617,323	1,408,949,743	1,255,617,323

All the above balances are due to Retail Holdings Bhold B.V., The Netherlands (formerly Singer Bhold B.V., The Netherlands) and are non-remittable as per directive of Bangladesh Bank and will not be eligible for remittance either as dividend or as capital.

As per directive of Bangladesh Bank, the balance of Taka 479,990 against the capital gain on sale of land created in the year 1990, is required to be shown under non-remittable account.

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15 Trade and other payables

See accounting policy in Note 40 (H)	Consolidated			Company	
1 . DDT	Note -	2018	2017	2018	2017
In BDT	15.1	369.864.998	463,027,693	552,355,511	586,453,931
Trade payables	15.2	1.276,567,948	1.045.384.849	1,159,880,791	936,072,891
Other payables	15.2	1,646,432,946	1,508,412,542	1,712,236,302	1,522,526,822
		1,040,432,340	1,000,110,1		

Consolida	ited	Compar	19
	2017	2018	2017
	425.645.193	491,104,433	549,571,431
		61,251,078	36,882,500
		552,355,511	586,453,931
	Consolida 2018 308,613,920 61,251,078 369,864,998	308,613,920 425,645,193 61,251,078 37,382,500	2018 2017 2018 308,613,920 425,645,193 491,104,433 61,251,078 37,382,500 61,251,078

5.2 Other payables	ther payables		Consolidated		1y
	Note -	2018	2017	2018	2017
In BDT		800,218,587	753,831,351	775,678,164	715,134,060
Payable for expenses	15.2.1			280,552,145	119,174,918
Royalty		318,072,839	135,234,085		88,126,709
The state of the s	15.2.2	144,186,666	142,682,209	89,560,626	
Payable for other finance		14,089,856	13.637,204	14,089,856	13,637,204
Leasehold improvements against new shops		1,276,567,948	1,045,384,849	1,159,880,791	936,072,891

Payable for expenses	Consolida	Consolidated		ıy
	2018	2017	2018	2017
In BDT	209,961,154	176,927,091	209,961,154	176,927,091
Advertisement and sales promotion	294,158,151	267,178,559	294,158,151	267,178,559
Reserve for early closing of hire sales		63,900,612	60,671,636	50,349,15
Shop rent	60,671,636	99,464,541	56,214,378	89,372,233
Warranty expenses	66,914,378	45,143,000	32,142,083	45,143,000
Reserve for allowable loss	32,142,083	63,546,177	64,583,617	54,908,90
Workers' profit participation and welfare fund allocation	65,702,516	9,958,156	9,958,156	9,958,15
Provision against duty and freight	10,458,156	6,200,000	5,800,000	5,000,00
Utilities	7,962,059	5,233,155	2,500,000	1,750,00
Interest	6,123,996	6,879,700	8,224,202	6,879,70
Collecting expenses	8,224,202		26,602,066	2,813,61
Salary and benefits	26,602,066	2,813,612	3,448,000	3,520,00
Professional and technical fees	4,420,553	3,553,097	862,721	853,65
Selling expenses	862,721	853,651	552,000	480,00
Statutory audit fee	804,979	880,000	552,000	400,00
Repair & maintenance	5,209,937	1,300,000		715,134,06
TODAN G. MILLION	800,218,587	753,831,351	775,678,164	110,104,00

Payable for other finance	Consolidated		Company	
,	2018	2017	2018	2017
n BDT	33,640,394	47,401,016	33,640,394	47,401,01
Jnclaimed dividend	(365,048)	4,369,604	(199,719)	4,369,60
/AT payable - realised from customers	26,280,901	13,692,465	25,821,504	13,678,17
Nithholding taxes	6,434,984	6,300,124	6,434,984	6,300,12
Advance from customers	0,404,004	(7,523,452)	•	(7,933,112
Employees provident fund	250.921	238,036	-	
Security deposits	200,021			
Singer Bangladesh Limited	12,736,817	-		
Sunman Corporation Limited	354,675	45,712,905		
Jiangsu Sonlu Import and Export Co. Ltd.	64,853,022	32,491,511	23,863,463	24,310,90
Others	144,186,666	142,682,209	89,560,626	88,126,70

16 Short-term borrowings - secured

See accounting policy in Note 40 (H)	Consolid	Consolidated		
	2018	2017	2018	2017
In BDT	2,728,664,213	1,587,039,816	2,118,835,001	1,457,644,580
Bank overdrafts	2,728,664,213	1,587,039,816	2,118,835,001	1,457,644,580

Registered hypothecation of inventories, receivables and machineries under pari-passu arrangement with other banks were maintained to obtain bank overdrafts from different banks.



17 Long term debt

Represents long term loan of IAL obtained from Commercial Bank of Ceylon Plc, which will be repaid within six years.

		Consolidated	1	Company	
In BDT	Note	2018	2017	2018	2017
Non-current portion of long term liability		37,150,985	•	•	-
Current portion of long term liability	17.1	8,721,840	-	•	
		45,872,825	•	•	

17.1 Short term liability

		Consolida	ated	Company	-
In BDT	Note	2018	2017	2018	2017
Commercial Bank of Ceylon Plc	17.1	8,721,840	264,254,108	•	9. = 5
Dhaka Bank Limited			14,053,931	•	30=0
		8,721,840	278,308,039		-

18 Current tax assets/(liabilities)

See accounting policy in Note 40 (D)

		Consolidated			Company	
In BDT	Note -	2018	2017	2018	2017	
Advance income tax	18.1	1,119,725,295	950,708,275	920,881,202	845,601,127	
Provision for income tax	18.2	(1,021,235,053)	(914,811,815)	(979,699,875)	(887,209,673)	
		98,490,242	35,896,460	(58,818,673)	(41,608,546)	

18.1 Advance income tax

	Consolidated		Compa	any	
In BDT	2018	2017	2018	2017	
Opening balance	950,708,275	776,884,854	845,601,127	776,884,854	
Acquisition of business	1. 1	105,107,148	·	-	
Acquisition of business	950,708,275	881,992,002	845,601,127	776,884,854	
Add: Advance income tax paid during the year	422,084,818	229,981,099	328,347,873	229,981,099	
Adjustment for completion of prior year tax assessment	(253,067,798)	(161,264,826)	(253,067,798)	(161,264,826)	
Closing balance	1,119,725,295	950,708,275	920,881,202	845,601,127	

18.2 Provision for income tax

Consolidated		Compa	ny	
2018	2017	2018	2017	
914,811,815	796,459,499	887,209,673	796,459,499	
•	27,602,142	•		
914,811,815	824,061,641	887,209,673	796,459,499	
359,491,035	252,015,000	345,558,000	252,015,000	
	=	- 0€		
(253,067,797)	(161,264,826)	(253,067,798)	(161,264,826)	
1,021,235,053	914,811,815	979,699,875	887,209,673	
	2018 914,811,815 - 914,811,815 359,491,035 - (253,067,797)	2018 2017 914,811,815 796,459,499 - 27,602,142 914,811,815 824,061,641 359,491,035 252,015,000 (253,067,797) (161,264,826)	2018 2017 2018 914,811,815 796,459,499 887,209,673 - 27,602,142 - 914,811,815 824,061,641 887,209,673 359,491,035 252,015,000 345,558,000 - - (253,067,797) (161,264,826) (253,067,798)	



19 Turnover

The effect of initially applying IFRS 15 on the Group's revenue from contracts with customers is described in Note 2.6. Due to the transition method chosen in applying IFRS 15, comparative information has not been restated to reflect the new requirements.

A. Revenue streams

In BDT	Consolidated		Company	
	2018	2017	2018	2017
Revenue from contracts with customers	13,700,924,231	11,059,139,327	13,700,924,231	11,059,139,327

Disaggregation of revenue from contracts with customers

See accounting policy in Note 40 (A)

In BDT	Consolidated		Comp	any	
	2018	2017	2018	2017	
Home appliance	9,199,658,414	7,715,020,645	9,199,658,414	7,715,020,645	
Consumer electronic	2,703,301,335	2,157,260,550	2,703,301,335	2,157,260,550	
Sewing	486,779,005	422,107,738	486,779,005	422,107,738	
Other	1,064,292,214	597,004,509	1,064,292,214	597,004,509	
Ollid	13,454,030,968	10,891,393,442	13,454,030,968	10,891,393,442	
Furniture	246,893,263	167,745,885	246,893,263	167,745,885	
Turnituro	13,700,924,231	11,059,139,327	13,700,924,231	11,059,139,327	

Turnover includes cash sales, wholesale sales, trade sales and earned carrying charges.

Turnover includes the following:

	Consolidated		Company	
In BDT	2018	2017	2018	2017
Television under consumer electronic	2,486,714,519	1,891,207,604	2,486,714,519	1,891,207,604
Air conditioner under home appliance	1,301,114,855	1,019,279,503	1,301,114,855	1,019,279,503
Furniture	246,893,263	167,745,885	246,893,263	167,745,885
Turniture	4,034,722,637	3,078,232,992	4,034,722,637	3,078,232,992

C. Contract balances

The following table provides information about receivables, contract assets and contract liabilitiesfrom contracts with customers.

			31 December	1 January
In BDT		Note	2018	2018
Receivables, which are included in 'trade and other receivables'		8	2,167,789,990	1,813,516,221
(Coordanies, Willer and Wishards III)	•		2,167,789,990	1,813,516,221

D. Performance obligations and revenue recognition policies

Revenue is measured based on the consideration specified in a contract with a customer. The Group recognizes revenue when it transfers control over a good or service to a customer.

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies.

Type of	
product / service	

Nature and timing of satisfaction of performance obligations, including significant payment terms

Revenue recognition under IFRS 15 (applicable from 1 January 2018)

Revenue recognition under IAS 18 (applicable before 1 January 2018)

Consumer electronics and household appliances

point of delivery or over time. Invoices are generated at fair value of the consideration received or receivable, net of returns and allowances and trade discounts at the time of delivery of goods. Invoices are usually paid instantly in case of cash sales or payable as per credit terms offered by the

Performance obligation is satisfied when the control of the goods is transferred, rather than just the risk and reward.

Customers obtain control of products at Revenue is recognized when (or as) control of Revenue from the sale of goods is goods is transferred to customer. Control may be transferred either at a point in time or over time. First, the entity assesses whether it transfers control over time by following the prescribed criteria for satisfying performance obligation. If none of the criteria for recognizing revenue over time is met, then the entity recognizes revenue at the point in time at which it transfers control of the goods to the customer.

> Performance obligation is satisfied when the control of the goods is transferred, rather than just the risk and reward.

measured at the fair value of the consideration received or receivable, net of returns and allowances and Revenue trade discounts. recognized when significant risks and rewards of ownership have been transferred to the buyer, recovery of consideration probable, associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. This usually occurs at the time of delivery of goods along with



Accordingly, revenue is ordinarily recognized at the time a transaction is completed. The charge to cover interest on unrealized instalments are taken to income as earned carrying charges after the instalments are received/collected.

	Cost of sales		Consolida	ted	Compar	ıy
1	n BDT	Note	2018	2017	2018	2017
"	11 801					549,879,061
	Opening inventory of raw materials		822,119,077	549,879,061 324,809,985	565,770,196	549,679,001
_	Acquisition of business		822,119,077	874,689,046	565,770,196	549,879,061
			8,492,288,698	2,433,371,731	6,387,588,843	2,254,603,543
	Purchased during the year		(1,258,408,438)	(822,119,077)	(778,843,982)	(565,770,196)
_	Closing inventory of raw materials Raw materials consumption	20.1 & 20.2	8,055,999,337	2,485,941,700	6,174,515,057	2,238,712,408
-	Naw materials consumption				70.005.700	57,905,64
	Factory salaries and wages		118,909,214	68,129,424 70,101,758	70,995,730 127,501,013	70,090,16
F	Freight and carriage		127,609,813	7,306,340	121,001,010	31-C1470-504-00-0
F	Rent		30,361,963	24,743,922	16,694,616	18,129,22
	Depreciation	3.3	54,330,202		399,175	6,609,65
F	Repairs and maintenance		15,757,365	10,693,755		5,436,31
Į	Utilities		26,368,060	10,177,062	4,391,823	4,252,98
E	Bonus		6,554,139	4,252,980	4,629,033	3,999,33
(Consumable stores		12,004,495	4,599,831	6,769,131	
(Gratuity		4,277,274	3,298,488	3,436,364	3,120,00
	Employee benefits and recreation		3,507,102	5,456,125	2,276,554	4,536,16
	Contribution to provident fund		2,628,799	2,076,610	1,907,037	1,951,08
	Fuel and car maintenance		11,471,113	1,999,875	10,619,252	1,780,7
	Insurance		2,025,301	626,161	802,382	786,10
			3,310,277	1,583,813	2,200,863	1,210,6
	Stationery		2,713,890	350,604	1,049,717	321,5
	Conveyance and travelling		2 ji 10j010	303,717		
	Travel & entertainment		80,218	19,559		
	Postage & communication		2,375,156	418,790	92,129	
	Miscellaneous			216,138,814	253,764,819	180,129,6
-	Marks and (materials I monufacturing avanages)		424,284,381 8,480,283,718	2,702,080,514	6,428,279,876	2,418,842,0
	Works cost (materials + manufacturing expenses) Opening work-in-process		•	-	(I)	
	Closing work-in-process		(4,370,374)	<u></u>	(4,370,374)	
	Cost of production		8,475,913,344	2,702,080,514	6,423,909,502	2,418,842,0
	Opening inventory of finished goods		2,241,450,738	1,702,110,048	2,194,355,907	1,702,110,0
				7,947,727		
	Acquisition of business		2,241,450,738	1,710,057,775	2,194,355,907	1,702,110,0
	500 0 0 0 0		1,831,410,566	5,769,951,738	3,977,563,289	6,010,825,4
	Purchase/production of finished goods		4,072,861,304	7,480,009,513	6,171,919,196	7,712,935,4
		20.2	and the second s	(2,241,450,738)	(2,662,853,046)	(2,194,355,9
	Closing inventory of finished goods Cost of sales	20.3	(2,749,609,720) 9,799,164,928	7,940,639,289	9,932,975,652	7,937,421,6
	Raw materials consumption-consolidated					
			Balance at 1 Jan	Purchases	Balance at 31 Dec 2018	Consumpti during the y
9	In BDT		2018	during the year	Dec 2018	during the y
	Imported		40,030,619	1,511,832,408	(96,629,877)	1,455,233,
	Television		25,288,247	1,304,036,792	(346,636,569)	982,688,
	Air conditioner					1,881,484,
	Refrigerator		256,348,881	2,104,699,854	(479,564,456) (324,707,600)	3,552,224,
	Others		487,244,302	3,389,687,395 8,310,256,449	(1,247,538,502)	7,871,629,
	I walls are sound		808,912,049	0,3 10,230,449	(1,247,000,002)	.,,
	Locally procured		13,177,346	182,032,249	(10,840,254)	184,369,
	Furniture		29,682	-	(29,682)	
	Television, Refrigerator and Other		13,207,028	182,032,249	(10,869,936)	184,369,
			822,119,077	8,492,288,698	(1,258,408,438)	8,055,999,
	Raw materials consumption-company				D-14 24	Consump
			Balance at 1 Jan	Purchases	Balance at 31 Dec 2018	during the
	In BDT		2018	during the year	500 2010	
	Imported		40,030,619	1,511,832,408	(96,629,877)	1,455,233
	Television		25,288,247	1,304,036,792	(346,636,569)	982,688
	Air conditioner		487,244,302	3,389,687,394	(324,707,315)	3,552,224
	Others		552,563,168	6,205,556,594	(767,973,761)	5,990,146
	Locally procured			400 000 0/0	(40 040 520)	184,369
	Furniture		13,177,346	182,032,249	(10,840,539)	10-4,505
	Television, Refrigerator and Other		29,682		(29,682)	184,369
			13,207,028 565,770,196	182,032,249 6,387,588,843	(10,870,221) (778,843,982)	6,174,515



Closing stock of finished goods	Consolid	Consolidated		Company	
/= DDT	2018	2017	2018	2017	
In BDT	1,897,206,294	1,472,886,911	1,810,449,620	1,425,792,080	
Home appliance	400,717,618	404,175,087	400,717,618	404,175,087	
Consumer electronic	131,765,584	72,692,606	131,765,584	128,508,778	
Sewing	86,787,985	128,508,778	86,787,985	72,692,606	
Furniture	233.132.239	163,187,356	233,132,239	163,187,356	
Other	2,749,609,720	2,241,450,738	2,662,853,046	2,194,355,907	

21 Operating expenses

a barraring anti-		Consolida			ny
In BDT	Note -	2018	2017	2018	2017
		643,144,731	528,290,839	643,144,731	528,378,169
Advertisement and sales promotion		401,379,679	350,503,926	401,379,679	350,503,926
Shop operating expenses		287,981,682	273,353,601	283,897,236	272,691,672
Salaries and allowances		264,320,166	212,021,008	264,320,166	212,021,008
Rent and occupancy	21.1 & 21.2	182,838,754	122,526,000	161,377,227	119,174,918
Royalty	21.1 & 21.2	138,158,359	159,800,075	138,158,359	159,800,075
Warranty		56,757,507	53,229,475	56,755,192	53,229,475
Utilities	3.3	55,319,178	52,981,794	55,301,427	52,893,166
Depreciation	3.3	29,072,384	32,811,452	29,072,384	32,811,452
Bad debts			36,377,149	49,603,973	36,371,135
Office administration		49,753,614 44,109,434	43,036,608	44,098,934	43,026,608
Repairs and maintenance	24.2	24,295,805	12,143,825	24,259,965	12,143,825
Directors' fee and remuneration	21.3		37,630,509	42,373,800	37,218,803
Travelling	×	42,394,949	7,961,439	7,971,586	7,961,439
Amortisation	4	7,979,598	14,860,616	16,840,012	14,756,667
Bank charge		18,427,258	4,273,042	3,655,929	4,273,042
Insurance		3,655,929	3,770,470	4,226,538	4,176,196
Fuel and car maintenance		4,226,538	10,127,938	6,442,043	9,712,375
Professional and technical fees	21.4	7,933,983	4,828,749	6,140,141	4,828,749
Entertainment		6,140,141	596,385	552,000	552,000
Statutory audit fee		945,500	846,533	372,305	816,533
Dues and subscription		740,469	1,961,971,433	2,239,943,627	1,957,341,233
		2,269,575,658	1,001,071,400	2,200,310,021	

21.1 Royalty-consolidated

· · · · · · · · · · · · · · · · · · ·	Turnover from man	Turnover from manufacturing units		rge for the year
Manufactured products	2018	2017	2018	2017
In BDT	2.486,714,519	1,839,686,146	99,468,580.76	73,587,446
Audio-video sets (television)	1,301,114,855	977,077,810	52,044,594.22	39,083,112
Air conditioner	246,601,307	162,608,996	9,864,052.30	6,504,360
Furniture	2.146.152.722	335,108,280	21,461,527	3,351,082
Refrigerator	6.180,583,404	3,314,481,232	182,838,754	122,526,000

Royalty was charged on the net annual invoice price of products manufactured by Singer Bangladesh Limited @ 4% on audio-video sets, air conditioner and furniture and International Appliances Limited @ 1% on refrigerator for the year 2018.

21.2 Royalty-company

No. of the standards	Turnover from manufacturing units Roya			yalty charge for the year	
Manufactured products In BDT	2018	2017	2018	2017	
Audio-video sets (television) Air conditioner	2,486,714,519 1,301,114,855	1,839,686,146 977,077,810	99,468,580.76 52,044,594.22 9,864,052.30	73,587,446 39,083,112 6,504,360	
Furniture	246,601,307 4,034,430,682	162,608,996 2,979,372,952	161,377,227	119,174,918	

Royalty was charged on the net annual invoice price of products manufactured by Singer Bangladesh Limited @ 4% on audio-video sets, air conditioner and furniture for the year 2018.

21.3 Director's fee and remuneration

Consolidat	ted	Compan	
2018	2017	2018	2017
	9.849.096	21,986,767	9,849,096
		1.792,350	1,641,000
	Managara Albana	111 - C-1114111 - 44114411	170,729
The state of the s			483,000
		24,259,965	12,143,825
	Consolida: 2018 21,986,767 1,792,350 89,848 426,840 24,295,805	21,986,767 9,849,096 1,792,350 1,641,000 89,848 170,729 426,840 483,000	2018 2017 2018 21,986,767 9,849,096 21,986,767 1,792,350 1,641,000 1,792,350 89,848 170,729 89,848 426,840 483,000 391,000



21.4 Professional and technical fees Consolidated Company 2017 2017 2018 In BDT 2018 8,672,125 9,087,688 5,246,043 Legal and technical services 6 519 483 1,150,000 1,000,000 1,351,250 1,000,000 IFRS audit fees 40.250 63,250 40,250 46,000 Audit fees for provident fund, workers' profit participation fund etc. 9,712,375 6,442,043 7,933,983 10,127,938

22 Net finance costs

Consolid	ated	Compa	iiiy
2018	2017	2018	2017
624,370	563,183	624,370	563,183
	-	•	114
624,370	563,183	624,370	563,183
(319,292,407)	(158,195,568)	(254,724,883)	(149,016,850)
(318,668,037)	(157,632,385)	(254,100,513)	(148,453,667)
	2018 624,370 - 624,370 (319,292,407)	624,370 563,183 	2018 2017 2018 624,370 563,183 624,370 - - - 624,370 563,183 624,370 (319,292,407) (158,195,568) (254,724,883)

23 Other income/(loss)

This represents following items of income from other operations, not directly connected with principal activities of the Company:

		Consolida	ated	Compa	ny
In BDT	Note	2018	2017	2018	2017
Sale of scrapped inventories and others		15,468,017	2,930,578	6,114,849	_
Dividend income from CDBL		1,427,953	1,427,952	1,427,953	1,427,952
Gain/(loss) on sale of discarded fixed assets (Annexure - 1)		(4,778,743)	(2,164,290)	(4,778,743)	(2,164,290)
Discount on acquisition of subsidiary	23.1		25,711,295		25,711,295
Loss on derecognition of associate	23.4	-	(15,390,189)	·	(15,390,189)
Other		15,003,832	16,281,940	15,003,831	16,281,939
Culti		27,121,059	28,797,286	17,767,890	25,866,707

23.1 Discount on acquisition of subsidiary

As per IFRS 3 (business combination) paragraph 18, the acquirer shall measure the identifiable assets acquired and the liabilities assumed at their acquisition date fair values.

Paragraph 34 states that an acquirer will make a bargain purchase, which is a business combination in which the amount in paragraph 32(b) exceeds the aggregate of the amounts specified in paragraph 32(a). If that excess remains after applying the requirements in paragraph 36, the acquirer shall recognise the resulting gain in profit or loss on the acquiristion date. The gain shall be attributed to the acquirer.

Paragraph 32 states that the acquirer shall recognise goodwill as of the acquisition date measured as the excess of (a) over (b) below:

(a) the aggregate of

- (i) the consideration transferred measured in accordance with this IFRS, which generally requires acquisition-date fair value.
- (ii) the amount of any non-controlling interest in the acquiree measured in accordance with this IFRS; and
- (iii) in a business combination achieved in stages the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree.

(b) the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed measured in accordance with this IFRS.

Paragraph 36 states that before recognising a gain on a bargain purchase, the acquirer shall reassess whether it has correctly identified all of the assets acquired and all of the liabilities assumed and shall recognise any additional assets or liabilities that are identified in that review.

During the acquisition of International Appliances Limited (IAL), fair value of plant and machineries was measured by Asian Surveyor Limited and fair value of inventories were measured by the Company (SBL) as per IAS 2.

The fair value of identifiable net assets acquired by SBL was higher than the fair value of purchase consideration at the acquisition date. As a result, a gain on acquisition of IAL was recorded in the books of SBL. The details of discount calculation is given below.



Goodwill/(discount) 16 October 2017 In BDT Note 318 692 000 Net fair value of purchase consideration 23.2 67,846,929 Non-controlling interest (At 16.1681% of fair value of net assets) 7,384,300 Fair value of acquirer's previously held equity interest 5.1 393,923,229 23.2 (419,634,524) Fair value of identifiable net assets

(25,711,295)

23.2 Fair value of identifiable net assets of IAL acquired

In BDT	Note	16 October 2017
Share capital		388,964,300
Retained earnings		20,839,796
Fair value increase of plant and machineries	23.3	9,830,428
Identifiable net assets		419,634,524
Non-controlling interest (at 16.1681% of fair value of net assets)		67,846,929

23.3 Fair value increase of plant and machineries

In BDT	16 October 2017
Fair value of plant and machineries	312,326,122
Accounting WDV of plant and machineries	(302,495,694)
	9.830.428

23.4 Loss on derecognition of associate

International Appliances Limited has been the equity accounted investee of SBL from 23 December 2014 to 16 October 2017 (details in note no. 5.1). When SBL established its control on IAL, it was required to derecognise the equity accounted investee and booked derecognition gain/(loss) in profit or loss statement as per IFRS 3 paragraph 42 "in a business combination achieved in stages, the acquirer shall remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognise the resulting gain or loss, if any, in profit or loss". The details are given below.

In BDT	Note	16 October 2017
Fair value of acquirer's previously held equity interest at date control obtained	5.1	7,384,300
Carrying amount of associate	23.5	(22,774,489)
	-	(15,390,189)

23.5 Carrying amount of associate

In BDT	Note	16 October 2017
Cost (share capital previously held by acquirer)	5.1	7,384,300
Share of pre-acquisition retained earnings (BDT 20,839,796 at 73.85%)		15,390,189
Character pro dequienter retained carriings (DD 1 20,000,100 at 10,000,10		22.774.489

24 Contribution to workers' profit participation fund

This is made in terms of section 234(1)(b) of Bangladesh Labour Act 2006 (as amended in 2013) 5% of the net profit of each year, not later than nine (9) months from the close of that period, is required to be transferred to the Fund, the proportion of the payment to the Participation Fund and the Welfare Fund being 80:10. The remaining 10% of the amount of net profit shall be paid by the Company to the Workers' Welfare Foundation Fund, as formed under the provision of the Bangladesh Worker's Welfare Foundation Act, 2006. Of the 80% being transferred to the participation fund, two-third has to be distributed in equal proportions to all the members (beneficiary) of the fund in cash and one-third has to be invested in accordance with the manner as stated in section 242 of that Act.

25 Share of profit/(loss) of equity-accounted investees, net of tax

In BDT	Note	2018	2017
Profit/(loss) from international Appliances Limited	5.1 & 25.1	•	56,387,751
		-	56,387,751

25.1 Profit/(loss) from International Appliances Limited

In BDT	Note	2017
Profit of equity-accounted investee for the period from 1 January to 16 October 2017, net of tax		76,354,436
Percentage of shareholding on equity-accounted investee		73.85%
		56,387,751

Profit of equity-accounted investees considered up to acquisition date i.e. 16 October 2017.



6	Income tax expense					32
			Consolida	ited	Compa	ny
	In BDT	Note	2018	2017	2018	2017
	Current tax expense	18.2	359,491,035	252,015,000	345,558,000	252,015,000
	Prior year's adjustments		-	-		•
	Deferred tax (income)/expense	12 & 26.1	(5,455,852)	28,960,762	(18,622,700)	16,143,891
	Deferred tax (income)/expense	72 0 20.1	354,035,183	280,975,762	326,935,300	268,158,891

26.1 Related tax 2018 Net of tax Tax (expense) / Before tax benefit Note In BDT (1,760,250) (2,347,000) 586,750 Remeasurement of defined benefit liability 13.1 (2,347,000) 586,750 (1,760,250)

27 Contingencies and commitments

27.1 Commitment

The letters of credit were outstanding as at 31 December 2018 against which the Company is committed to purchase products from different companies.

	Consolid	Consolidated		Company	
1. DDT	2018	2017	2018	2017	
In BDT	1,938,434,726	1,503,723,030	1,358,386,137	966,837,544	
Letters of credit	1100011011110				

27.2 Contingent liabilities

There are contingent liabilities on account of disputed bank guarantees and claims by the customs authority.

		Consolidated		Compan	у
		2018	2017	2018	2017
(i)	Claims against the Company not acknowledged as debts	5,006,676	5,696,542	5,006,676	5,696,542
(ii)	Uncalled liability on partly paid shares/ arrears of fixed cumulative dividends on preference shares		=		:12
(iii)	Aggregate amount of contracts for capital expenditure remaining to be executed and not provided for	% # 0 ±	(3)		1.75
(iv)	Aggregate amount of any guarantees given by the Company on behalf of directors, managing directors, or other officers of the company	2.6		<u></u>	0.
(v)	Money for which the Company is contingently liable for any guarantees given by banks	17,620,041	17,888,541	17,620,041	17,888,541
	3	22,626,717	23,585,083	22,626,717	23,585,083

No credit facilities of general nature (other than trade credit in ordinary course of business) under any contract were obtained or made available to the Company.



28 Capacity utilisation

28.1 Capacity utilisation-consolidated

		In units				
		Annual installed	Utilisation	Over/(Under)	% of	
Production	Measurement unit	capacity	during the year	utilisation	utilisation	
Panel television	Number	170,000	143,826	(26,174)	84.6	
Air conditioner	Sets	30,000	28,601	(1,399)	95.3	
Furniture	Sets	5,300	5,108	(192)	96.4	
Refrigerator	Number	120,000	88,010	(31,990)	73.3	

28.2 Capacity utilisation-company

		in units					
Due de ette e	Management unit	Annual installed capacity	Utilisation during the year	Over/(Under) utilisation	% of utilisation		
Production	Measurement unit	Capacity	Name and Address of the Owner, where the Party of the Owner, where the Party of the Owner, where the Owner, which is the Owner, wh				
Panel television	Number	170,000	143,826	(26,174)	84.6		
Air conditioner	Sets	30,000	28,601	(1,399)	95.3		
Furniture	Sets	5,300	5,108	(192)	96.4		

.............

29 Number of employees

Trainibor of oniproyecs	Consolidated		Company	
	2018	2017	2018	2017
The number of employees engaged for the whole year or				
part thereof who received a total remuneration of BDT				
36,000 and above.	1,507	1,384	1,224	1,152

30 Remittance in foreign currency

The Company remitted the following amounts in foreign exchange during the year to Retail Holdings Bhold B.V. (formerly Singer Bhold B.V.), a non-resident shareholder of the Company and Singer Asia Limited, subsidiary of the ultimate parent.

		Amount	Equivalent
	Name of party	(BDT)	(USD)
Dividend, net for the year 2017 (final)	Retail Holdings	255,365,469	3,023,866
	Bhold B.V.		

31 Earnings per share (EPS)

31.1 Basic earnings per share

Springer Control of the Control of the Control of Contr	Consolidated		Company		
	2018	2017	2018	2017	
Earnings attributable to the ordinary shareholders Weighted average number of ordinary shares outstanding	917,544,807 76,694,491	750,829,917 76,694,491	900,153,413 76,694,491	775,109,519 76,694,491	
Basic earnings per share	11.96	9.79	11.74	10.11	

Earning per share (EPS) has been computed by dividing the basic earnings by the number of ordinary shares outstanding as of 31 December 2018 in terms of International Accounting Standard (IAS-33).

31.2 Diluted earnings per share

No diluted earnings per share is required to be calculated for the year as there was no potentially dilutive potential ordinary shares during the year.



32 Financial risk management

32.1 Financial risk management-consolidated

The Group management has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. The Group has exposure to the following risks from its use of financial instruments.

- Credit risk (note 32.1.1)
- Liquidity risk (note 32.1.2)
- Market risk (note 32.1.3)

32.1.1 Credit risk

Credit risk is the risk of a financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from direct customers, dealers and other parties.

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed for all customers requiring credit over a certain amount. The home appliance products are sold under hire purchase agreements and the sale of cables is under the ordinary credit terms.

The maximum exposure to credit risk (note 32.1.1.1) is represented by the carrying amount of each financial asset in the statement of financial position.

32.1.1.1 Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

In BDT	2018	2017
Loans and receivables	2,225,136,036	1,856,060,667
Cash and cash equivalents	194,532,817	202,934,615
	2,419,668,853	2,058,995,282

The maximum exposure to credit risk for loans and receivables at the reporting date by geographic region was:

In BDT	2018	2017
Domestic	2,225,136,036	1,856,060,667
	2,225,136,036	1,856,060,667

The maximum exposure to credit risk for loans and receivables at the reporting date by type of counterparty was:

In BDT	2018	2017
Retail customers	2,057,441,574	1,718,473,785
Wholesale customers	110,348,412	95,042,436
Others	59,269,496	42,544,446
	2,227,059,482	1,856,060,667



32.1.1.2 Impairment loss

Trade receivable is assessed at each Reporting date of statement of financial position to determine whether there is any objective evidence that it is impaired. Trade receivable is deemed to be impaired if and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset, and that the loss event had an impact on the estimated future cash flows of that asset that can be reliably estimated.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy, etc. Accordingly, provision for doubtful debts is made over the amount outstanding from customers, dealers and other debtors. For receivables from customers, dealers and other debtors, provision for doubtful debts is made after analysing the recoverability of the amount from the concerned parties based on analysis of delinquency, arrearage and past due. The provision for doubtful debts is written off when it is proved that the debts are not recoverable at all.

The ageing of receivables at the reporting date was:

In BDT	Gross 2018	Impairment 2018	Gross 2017	Impairment 2017
	1,948,941,745	-	2,008,929,738	1,658,236
Not past due	402,330,753	% =	50,437,543	1,056,694
Past due 1-30 days	140,700,655	1,309,187	63,313,408	10,464,478
Past due 31-120 days	46,452,691	41,151,409	49,647,983	33,245,548
Past due 121-365 days		12,897,746	3,887,096	3,887,096
More than one year	12,163,748	55,358,342	2,176,215,768	50,312,052
	2,550,589,592	33,330,342	2,110,210,100	

The movement in the allowance for impairment in respect of receivables during the year was as follows:

2018	2017
50,312,052	48,727,109
29.072,384	32,811,452
79,384,436	81,538,561
(24,026,094)	(31,226,509)
55,358,342	50,312,052
	50,312,052 29,072,384 79,384,436 (24,026,094)



32.1.2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity (cash and cash equivalents) is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. Typically, the Company ensures that it has sufficient cash and cash equivalents to meet expected operational expenses, including financial obligations through preparation of the cash flow forecast prepared based on the basis of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date. Moreover, the Company seeks to maintain short term lines of credit with scheduled commercial banks to ensure payment of obligations in the event that there is insufficient cash to make the required payment. The requirement is determined in advance through cash flow projections and credit lines with banks are negotiated accordingly.

The followings are the contractual maturities of financial liabilities, including estimated interest payments:

(ic lonothings are the comment		120 07 00 04 00 00 0	0 a mého	6-12		N	Nore than
n BDT	Carrying amount	Contractual cash flows	6 months or less	months	1-2 years	2-5 years	5 years
As at 31 December 2018 Non-derivative							
financial liabilities:			4 450 400 704	1,695,271,162			-
Bank overdraft	2,728,664,213	2,847,373,953 45,872,825	1,152,102,791 2,987,736	8,721,840	20,190,048	37,150,985	0
Long-term liability Trade and other payables	45,872,825 1,646,432,946	1,646,432,946	1,463,594,192	182,838,754	*1	-	6 .5
Derivative financial liabilities	-	•	<u> </u>	•		-	
DOMAGNO III.	4,420,969,984	4,539,679,724	2,618,684,719	1,886,831,756	20,190,048	37,150,985	
104 Barrambar 2017							
As at 31 December 2017 Non-derivative							
financial liabilities:	. === === 0.10	1,912,305,268	1,850,340,503	61,964,765	-	-	
Bank overdraft	1,587,039,816	1,912,303,200	1,050,540,500	• 1,1 1,1		-	
Secured bank loans	1,508,412,542	1,508,412,542	1,385,886,542	122,526,000	-	<u> </u>	
Trade and other payables Derivative financial liabilities	1,300,412,342			-	_	-	
Derivative infancial habitites	3,095,452,358	3,420,717,810	3,236,227,045	184,490,765		-	



32.1.3 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

The Group is exposed to normal business risks from changes in market interest rates and currency rates and from non-performance of contractual obligations by counterparties. The Group does not hold or issue derivative financial instruments for speculative business.

32.1.3.1 Interest rate risk

Interest rate risk is the risk that future movements in market interest rates will affect the results of the Group's operations and its cash flows because of some floating/variable loan interest rates. The Group is primarily exposed to interest rate risk from its borrowings.

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

In BDT	2018	2017
Fixed rate instruments		
Fixed rate deposits at financial institution	-	4 744 545 227
Fixed rate loans and receivable (net hire receivable)	2,088,569,082	1,744,545,337
Other fixed rate instruments (assets)		1,744,545,337
Financial assets	2,088,569,082	1,744,545,337
		-
Fixed rate bank overdraft	45.070.025	_
Fixed rate loans	45,872,825	<u> </u>
Fixed rate debentures	· -	_
Fixed rate promissory notes	-	_
Lease liabilities	:	_
Other fixed rate liabilities	4E 072 02E	
Financial liabilities	45,872,825	
Mart II and Tarkermanks		
Variable rate instruments	-	-
Variable rate deposits at financial institution	-	-
Variable rate loans and receivable	-	-
Other variable rate instruments (assets)	-	
Financial assets		
Variable rate bank overdraft	2,728,664,213	1,587,039,816
Variable rate loans	3 - 0	9₩
Variable rate debentures		=
Variable rate promissory notes		-
Other variable rate liabilities	240,866,549	215,157,638
Financial liabilities	2,969,530,762	1,802,197,454

32.1.3.2 Cash flow sensitivity analysis for variable rate instruments 2018

A change of 200 basis points in interest rates for other variable rate liabilities which comprise the security deposit from employees and shop managers, in 2018 would have increased/ (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

	Profit or lo	ss	Equity	7
In BDT	200 bp increase	200 bp decrease	200 bp increase	200 bp decrease
31 December 2018		0 2002 22 1	(4.047.004)	4,817,331
Other variable rate liabilities	(4,817,331)	4,817,331	(4,817,331)	4,817,331
Cash flow sensitivity	(4,817,331)	4,817,331	(4,817,331)	4,017,331



32.1.3.3 Cash flow sensitivity analysis for variable rate instruments 2017

A change of 200 basis points in interest rates for other variable rate liabilities which comprise the security deposit from employees and shop managers, in 2017 would have increased/ (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

	Profit or lo	ss	Equity		
In BDT	200 bp increase	200 bp decrease	200 bp increase	200 bp decrease	
31 December 2017					
Other variable rate liabilities	(4,303,153)	4,303,153	(4,303,153)	4,303,153	
Cash flow sensitivity	(4,303,153)	4,303,153	(4,303,153)	4,303,153	

32.1.3.4 Foreign Currency risk

The Group is exposed to foreign currency risk relating to purchases which are denominated in foreign currencies. Other non recurring exposures consist of payable to IFS authority due to developing the ERP system of the Group.

As at 31 December, the Group was exposed to foreign currency risk in respect of financial liabilities denominated in the following currencies:

In USD	2018	2017
Accounts payable trade	2,849,256	4,892,013
The following significant exchange rates are applied during the period:		
In BDT	2018	2017
US Dollar	84.50	83.19

32.1.3.5 Foreign exchange rate sensitivity analysis for foreign currency expenditures

Foreign exchange rate sensitivity is calculated on the basis of impact of change of 500 basis points in foreign exchange rates. This analysis presents the probable weakening of BDT against US Dollar and the possibility that the profit or loss and the equity would have increased/(decreased) assuming all other variables, in particular interest rates remain constant. As per current practice, foreign exchange rate sensitivity analysis is done once at the end of the year. Result of the assessment is summarised below.

	Profit or le	oss	Equity		
In BDT	500 bp increase	500 bp decrease	500 bp increase	500 bp decrease	
31 December 2018	(12,038,105)	12,038,105	(12,038,105)	12.038,105	
Expenditures denominated in USD Exchange rate sensitivity	(12,038,105)	12,038,105	(12,038,105)		

	Profit or le	oss	Equity		
In BDT	500 bp increase	500 bp decrease	500 bp increase	500 bp decrease	
31 December 2017					
Expenditures denominated in USD	(20,348,328)	20,348,328	(20,348,328)	20,348,328	
Exchange rate sensitivity	(20,348,328)	20,348,328	(20,348,328)	20,348,328	



32.2 Financial risk management-company

The Company management has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital. The Company has exposure to the following risks from its use of financial instruments.

- Credit risk (note 32.2.1)
- . Liquidity risk (note 32.2.2)
- Market risk (note 32.2.3)

32.2.1 Credit risk

Credit risk is the risk of a financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from direct customers, dealers and other parties.

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed for all customers requiring credit over a certain amount. The home appliance products are sold under hire purchase agreements and the sale of cables is under the ordinary credit

The maximum exposure to credit risk (note 32.2.1.1) is represented by the carrying amount of each financial asset in the statement of financial position.

32.2.1.1 Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

In BDT Loans and receivables	2018	2017
Loans and receivables	,343,454,268	1,855,636,074
	193,843,156	202,786,490
Cash and cash equivalents	,537,297,424	2,058,422,564

The maximum exposure to credit risk for loans and receivables at the reporting date by geographic region was:

/ Str. 9-2-12-12-1	2018	2017
In BDT	2,343,454,268	1,855,636,074
Domestic	2,343,454,268	1,855,636,074

The maximum exposure to credit risk for loans and receivables at the reporting date by type of counterparty was:

4	2018	2017
In BDT	2,057,441,574	1,718,473,785
Retail customers	110,348,416	95,042,436
Wholesale customers	175,664,278	42,119,853
Others	2,343,454,268	1,855,636,074

32.2.1.2 Impairment loss

Trade receivable is assessed at each Reporting date of statement of financial position to determine whether there is any objective evidence that it is impaired. Trade receivable is deemed to be impaired if and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset, and that the loss event had an impact on the estimated future cash flows of that asset that can be reliably estimated.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy, etc. Accordingly, provision for doubtful debts is made over the amount outstanding from customers, dealers and other debtors. For receivables from customers, dealers and other debtors, provision for doubtful debts is made after analysing the recoverability of the amount from the concerned parties based on analysis of delinquency, arrearage and past due. The provision for doubtful debts is written off when it is proved that the debts are not recoverable at all.

The ageing of receivables at the reporting date was:

#####################################	2018	2018	2017	2017
In BDT Not past due Past due 1-30 days Past due 31-120 days Past due 121-365 days More than one year	1,948,941,745 402,330,753 140,700,655 46,452,691 12,163,748 2,550,589,592	1,309,187 41,151,409 12,897,746 55,358,342	2,008,929,738 50,437,543 62,888,814 49,647,983 3,887,096 2,175,791,174	1,658,236 1,056,694 10,464,478 33,245,548 3,887,096 50,312,052

The movement in the allowance for impairment in respect of receivables during the year was as follows:	2,018.00	2,017.00
In BDT	50,312,052	48,727,109
Opening balance	29,072,384	32,811,452
Allowance recognised for the year	79,384,436	81,538,561
	(24,026,094)	(31,226,509)
Allowance written off for the year	55,358,342	50,312,052
Closing balance		Carried Co. Carried Co. Williams



Impairment

32.2.2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity (cash and cash equivalents) is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. Typically, the Company ensures that it has sufficient cash and cash equivalents to meet expected operational expenses, including financial obligations through preparation of the cash flow forecast prepared based on the basis of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date. Moreover, the Company seeks to maintain short term lines of credit with scheduled commercial banks to ensure payment of obligations in the event that there is insufficient cash to make the required payment. The requirement is determined in advance through cash flow projections and credit lines with banks are negotiated accordingly.

The followings are the contractual maturities of financial liabilities, including estimated interest payments:

In BDT	Carrying amount	Contractual cash flows	6 months or less	6-12 months	1-2 years	2-5 years	More than 5 years
As at 31 December 2018							
Non-derivative							
financial liabilities:							
Bank overdraft	2,118,835,001	2,213,707,748	918,124,604	1,295,583,144		•	-
Secured bank loans	2=1	-	- :=	1570	•		-
Trade and other payables	1,712,236,302	1,712,236,302	1,550,859,075	161,377,227	()	3. 5 .	-
Derivative financial liabilities	. 		 2		-	12	-
	3,831,071,303	3,925,944,050	2,468,983,679	1,456,960,371	<u> </u>		<u>-</u>
As at 31 December 2017							
Non-derivative financial liabilities:			- 9				
Bank overdraft	1,457,644,580	1,178,689,998	982,169,212	196,520,786	U=	_	-
Secured bank loans	-	-	-			-	-
Trade and other payables	1,522,526,822	1,522,526,822	1,059,784,752	97,935,552	-	\ <u>-</u> 1	-
Derivative financial liabilities	-	-	9		(14)	-	
	2,980,171,402	2,701,216,820	2,041,953,964	294,456,338		-	-

32.2.3 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

The Company is exposed to normal business risks from changes in market interest rates and currency rates and from non-performance of contractual obligations by counterparties. The Company does not hold or issue derivative financial instruments for speculative business.

32.2.3.1 Interest rate risk

Interest rate risk is the risk that future movements in market interest rates will affect the results of the Company's operations and its cash flows because of some floating/variable loan interest rates. The Company is primarily exposed to interest rate risk from its borrowings.

At the reporting date the interest rate profile of the Company's interest-bearing financial instruments was:

In BDT	2018	2017
Fixed rate instruments		
Fixed rate deposits at financial institution	n ne i	
Fixed rate loans and receivable (net hire receivable)	2,088,569,082	1,744,545,337
Other fixed rate instruments (assets)	<u> </u>	
Financial assets	2,088,569,082	1,744,545,337
Fixed rate bank overdraft		.es #
Fixed rate loans	-	-
Fixed rate debentures		-50
Fixed rate promissory notes	•	-
Lease liabilities	-	-
Other fixed rate liabilities	-	
Financial liabilities		
Variable rate instruments		-
Variable rate deposits at financial institution		
Variable rate loans and receivable	•	-
Other variable rate instruments (assets)	-	
Financial assets		
Variable rate bank overdraft	2,118,835,001	1,457,644,580
Variable rate loans	•	•
Variable rate debentures		-
Variable rate promissory notes		
Other variable rate liabilities	- 240,866,549	215,157,638
Financial liabilities	2,359,701,550	1,672,802,218



32.2.3.2 Cash flow sensitivity analysis for variable rate instruments 2018

A change of 200 basis points in interest rates for other variable rate liabilities which comprise the security deposit from employees and shop managers, in 2018 would have increased/ (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

i.	Profit or I	Equity		
In BDT	200 bp increase	200 bp decrease	200 bp increase	200 bp decrease
31 December 2018				
Other variable rate liabilities	(4,817,331)	4,817,331	(4,817,331)	4,817,331
Cash flow sensitivity	(4,817,331)	4,817,331	(4,817,331)	4,817,331

32.2.3.3 Cash flow sensitivity analysis for variable rate instruments 2017

A change of 200 basis points in interest rates for other variable rate liabilities which comprise the security deposit from employees and shop managers, in 2017 would have increased/ (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

	Profit	or loss	Equity		
In BDT	200 bp increase	200 bp decrease	200 bp increase	200 bp decrease	
31 December 2017					
Other variable rate liabilities	(4,303,153)	4,303,153	(4,303,153)	4,303,153	
Cash flow sensitivity	(4,303,153)	4,303,153	(4,303,153)	4,303,153	

32.2.3.4 Foreign Currency risk

The Company is exposed to foreign currency risk relating to purchases which are denominated in foreign currencies. Other non recurring exposures consist of payable to IFS authority due to developing the ERP system of the company.

As at 31 December, the Company was exposed to foreign currency risk in respect of financial liabilities denominated in the following currencies:

In USD	2018	2017
Accounts payable trade	2,849,256	2,738,288
The following significant exchange rates are applied during the period:		
In BDT	2018	2017
US Dollar	84.50	83.19

32.2.3.5 Foreign exchange rate sensitivity analysis for foreign currency expenditures

Foreign exchange rate sensitivity is calculated on the basis of impact of change of 500 basis points in foreign exchange rates. This analysis presents the probable weakening of BDT against US Dollar and the possibility that the profit or loss and the equity would have increased/(decreased) assuming all other variables, in particular interest rates remain constant. As per current practice, foreign exchange rate sensitivity analysis is done once at the end of the year. Result of the assessment is summarised below.

	Profit	or loss	Equity		
In BDT	500 bp increase	500 bp decrease	500 bp increase	500 bp decrease	
31 December 2018					
Expenditures denominated in USD	(12,038,105)	12,038,105	(12,038,105)	12,038,105	
Exchange rate sensitivity	(12,038,105)	12,038,105	(12,038,105)	12,038,105	

	Profit	Profit or loss		
In BDT	500 bp increase	500 bp decrease	500 bp increase	500 bp decrease
31 December 2017			·	
Expenditures denominated in USD	(11,389,909)	11,389,909	(11,389,909)	11,389,909
Exchange rate sensitivity	(11,389,909)	11,389,909	(11,389,909)	11,389,909

33 Determination of fair value

33.1 Determination of fair value-consolidated

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

The fair value of all financial assets and liabilities is taken to approximate the carrying value.



Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, are as follows:

	Carrying amount	Fair value	Carrying amount	Fair value
In BDT	2018	2018	2017	2017
Assets carried at fair value				
Financial assets designated at fair value				
through profit or loss	:=:		-	15
Financial assets held for trading	*	-		•
Assets carried at amortised cost				1 700 000 050
Loans and receivables		2,083,331,938	1,856,060,667	1,702,936,059
Cash and cash equivalents		194,532,817	202,934,615	202,934,615
	2,419,668,853	2,277,864,755	2,058,995,282	1,905,870,674
Liabilities carried at fair value				
Interest rate swaps used for hedges		1.4		
Forward exchange contracts used for hedging	•	9'■	= .	
Liabilities carried at amortised cost				
Secured bank loans		<u></u>		
Trade and other payables	1,646,432,946	N/A*	1,508,412,542	N/A*
Bank overdraft	2,728,664,213	2,728,664,213	1,587,039,816	1,587,039,816
	4,375,097,159	2,728,664,213	3,095,452,358	1,587,039,816

Interest rates used for determining fair value

The interest rates used to discount estimated cash flows, when applicable, are based on the government yield curve at the reporting date plus an adequate credit spread, and were as follows:

	2018		2017	
	From %	To %	From %	To %
Derivatives	•	: - .0		•
Receivable under hire purchase			-	-
Loans and borrowings	•	•	-	-
Finance lease liabilities	•		· · · · · · · · · · · · · · · · · · ·	

^{*}Determination of fair value is not required as per the requirements of IFRS 7: Financial Instruments: Disclosures (ref: Paragraph 29). However, fair value of such instruments is not likely to be significantly different from the carrying amounts of such instruments.

33.2 Determination of fair value-company

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

The fair value of all financial assets and liabilities is taken to approximate the carrying value.

Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, are as follows:

In BDT	Carrying amount 2018	Fair value 2018	Carrying amount 2017	Fair value 2017
Assets carried at fair value				
Financial assets designated at fair value				
through profit or loss		-	(=)	-
Financial assets held for trading	₹	-	15 720	-
Assets carried at amortised cost			9	
Loans and receivables	2,343,454,268	2,083,331,938	1,855,636,074	1,702,936,059
Cash and cash equivalents	193,843,156	193,843,156	202,786,490	202,786,490
Cash and Gash equivalents	2,537,297,424	2,277,175,094	2,058,422,564	1,905,722,549



in BDT	Carrying amount 2018	Fair value	Carrying amount	Fair value	
	2018	2018	2017	2017	
Liabilities carried at fair value					
Interest rate swaps used for hedges			-		
Forward exchange contracts used for hedging		100 200	8	ì	
Liabilities carried at amortised cost					
Secured bank loans	=	1-1	<u>=</u>		
Trade and other payables	1,712,236,302	N/A*	1,522,526,822	N/A	
Bank overdraft	2,118,835,001	2,118,835,001	1,457,644,580	1,457,644,580	
	3,831,071,303	2,118,835,001	2,980,171,402	1,457,644,580	

Interest rates used for determining fair value

The interest rates used to discount estimated cash flows, when applicable, are based on the government yield curve at the reporting date plus an adequate credit spread, and were as follows:

	2018			2017	
	From %	To %	From %	To %	
Derivatives		-	-		
Receivable under hire purchase	1. N <u>≥</u> 8	-	<u>~</u>	-	
Loans and borrowings			-		
Finance lease liabilities		-	-	-	

^{*}Determination of fair value is not required as per the requirements of IFRS 7: Financial Instruments: Disclosures (ref: Para 29). However, fair value of such instruments is not likely to be significantly different from the carrying amounts of such instruments.

34 Capital management

Capital management refers to implementing policies and measures to maintain sufficient capital, assessing the Company's internal capital adequacy to ensure the company's operation as a going concern. The Board of directors is charged with the ultimate responsibility for maintaining a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. All major investment and operational decisions with exposure above certain amount are evaluated and approved by the board. The Board of directors also monitors the return on capital, which the company defines as result from operating activities divided by total shareholders' equity. The Board of directors also determines the level of dividends to ordinary shareholders.



Related party disclosures under IAS-24 35

Related party transactions are disclosed in compliance with IAS-24 "Related Party Disclosures". The name of the related parties, the nature of the transactions and their balance at year end have been set out below:

Related party transactions 35.1

Read this note in conjunction with note no. 21.3.

Read this note in conjunction with	note no. 21.3.		Consolidated		Company	
		Nature of	2018	2017	2018	2017
Name of related parties	Relationship	transaction	(BDT)	(BDT)	(BDT)	(BDT)
Retail Holdings Bhold B.V., The Netherlands (formerly Singer Bhold B.V., The Netherlands)	Parent company	Dividend payment	283,739,410	268,967,587	283,739,410	268,967,587
Retail Holdings Asia B.V.	Subsidiary of ultimate parent	Royalty payment	182,838,754	133,594,138	161,377,227	119,174,918
Singer India Ltd.	Subsidiary of ultimate parent	Procurement of products	35,489,526	150,695,986	35,489,526	150,695,986
International Appliances Limited	Subsidiary of SBL	Procurement of products	2		2,146,152,722	1,441,922,016
International Appliances Limited	Subsidiary of SBL	Current account	-	<u> </u>	112,563,094	3,208,121
Shanghai Sonlu Shangling Enterprise Group Co. Ltd.	Non-controlling interest	Procurement of products	2,096,130,148	45712905	•	
Shanghai Sonlu Shangling Enterprise Group Co. Ltd.	Non-controlling interest	Procurement of plant & machinery	•	165,236,117	°•	-
Sunman Corporation Limited	Non-controlling interest	Rent	30,361,963	7,306,340	-	,-



35.2 Related party receivable/(payable)

,			Consoli	dated	Comp	any
Name of related parties	Relationship	Nature of transaction	2018 (BDT)	2017 (BDT)	2018 (BDT)	2017 (BDT)
Retail Holdings Asia B.V.	Subsidiary of ultimate parent	Royalty payable Current account	(319,264,829)	(135,234,085)	(280,552,145)	(119,174,918)
Singer Asia Ltd.	Subsidiary of ultimate parent	Current account	11,452,755	11,452,754	11,452,755	11,452,754
Singer India Ltd.	Subsidiary of ultimate parent	Procurement of products	. .	(2,696,048)		(2,696,048)
International Appliances Limited	Subsidiary of SBL	Procurement of products	-		(182,490,513)	(255,455,217)
International Appliances Limited	Subsidiary of SBL	Current account	÷		121,614,273	5,843,058
Shanghai Sonlu Shangling Enterprise Group Co. Ltd.	Non-controlling interest	Procurement of product and plant & machinery		(177,241,885)	-	-
Sunman Corporation Limited	Non-controlling interest	Rent	(12,736,817)	(13,551,461)	5	•
Sunman Corporation Limited	Non-controlling interest	Other receivable	3,991,888	6,023,672		× 3

36 Events after the reporting period

- a. The Board of Directors of the Company has recommended 30% stock dividend in its 236th board meeting dated 28 February 2019.
- b. The Company has purchased 16.1680% share of International Appliances Limited (IAL) from Shanghai Sonlu Shangling Enterprise Group Co. Ltd. (9.9978%) and from Sunman Corporation Limited (6.1702%). Associated call option of Sunman Corporation Limited has been cancelled. As a result IAL is now fully owned subsidairy of the Company.

37 Others

- a. These notes form an integral part of the annexed financial statements and accordingly are to be read in conjunction therewith.
- b. Figures in these notes and annexed financial statements have been rounded off to the nearest BDT.
- c. Previous year's figures have been regrouped and/or rearranged wherever considered necessary for the purpose of current year's presentation.
- d. The financial statements of previous years had been prepared in compliance with the requirements of the Bangladesh Financial Reporting Standards (BFRS) and Bangladesh Accounting Standards (BAS) as adopted in Bangladesh by the Institute of Chartered Accountants of Bangladesh earlier, the Companies Act 1994, Bangladesh Securities and Exchange Ordinance 1969, Bangladesh Securities and Exchange Rules 1987, Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws as applicable.



38 Standards adopted but not yet effective

A number of new standards are effective for annual periods beginning after 1 January 2018 and earlier application is permitted; however, the Group has not early adopted the new or amended standards in preparing the financial statements.

Of those standards that are not yet effective, the Group intends to adopt IFRS 16, when it becomes effective, and is expected to have a material impact on the Group's financial statements in the period of initial application.

IFRS 16 Leases

IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance, including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard is effective for annual periods beginning on or after 1 January 2019. Although early adoption is permitted, the Group has not early adopted IFRS 16 in preparing these financial statements.

The most significant impact identified is that, the Group will recognise new assets and liabilities for its operating leases of retail stores / showrooms, warehouses, service centers, factories and other offices facilities. In addition, the nature of expenses related to those leases will now change as IFRS 16 replaces the straight-line operating lease expense with a depreciation charge for right-of-use assets and interest expense on lease liabilities.

Previously, the Group recognised operating lease expense on a straight-line basis over the term of the lease, and recognised liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognised.

The Group has no finance leases.

As a lessee, the Group plans to apply IFRS 16 initially on 1 January 2019, using the modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 will be recognised as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information.

The Group also plans to apply IFRS 16 to all contracts entered into before 1 January 2019 and identified as leases in accordance with IAS 17 and IFRIC 4.

The Group is currently assessing the impact of initially applying the standard on the elements of financial statements.



39 Basis of measurement

These financial statements have been prepared on accrual basis following going concern concept under historical cost convention as modified to include the revaluation of land and building under property, plant and equipment, initial recognition of financial instruments at fair value and the gratuity scheme which was measured based on actuarial valuation.

40 Significant accounting policies

Set out below is an index of the significant accounting policies, the details of which are available on the pages that follow.

A.	Revenue
В	Finance income and finance costs
C.	Foreign currency transactions
D.	Income tax
E.	Inventories
F.	Property, plant and equipment
G.	Intangibles
H.	Financial instruments
l.	Impairment
J.	Provisions
K.	Royalty
L.	Warranty costs
M.	Investments
N.	Workers' profit participation fund
Ο.	Employee benefit
P.	Reporting period
Q.	Earnings per share
R.	Segment reporting
S.	Statement of cash flows
Ť.	Events after the reporting period
Ü.	Offsetting
V.	Basis of consolidation



A. Revenue from contracts with customers

Revenue from sale of goods

The Group has initially applied IFRS 15 from 1 January 2018. Information about the Group's accounting policies relating to contracts with customers is provided in Note 2.6(A). The effect of initially applying IFRS 15 is described in Note 2.6 & 19.

B. Finance income and finance costs

Finance expenses comprise interest expense on term loan, overdraft, and bank charges. Interest income from fixed deposit and from saving or current account is net off with finance expenses. All finance expenses are recognised in the profit and loss statement.

C. Foreign currency transactions

Foreign currency transactions are recorded in BDT at applicable rates of exchange ruling at the dates of transactions in accordance with IAS-21 "The Effects of Changes in Foreign Exchange Rates." Exchange rate difference at the statement of financial position date are charged/credited to statement of profit or loss and other comprehensive income, to the extent that this treatment does not contradict with the Schedule XI of Companies Act 1994. This Schedule requires all exchange gains and losses arising from foreign currency borrowings, taken to finance acquisition of construction of fixed assets, to be credited/ charged to the cost/value of such assets.

D. Income tax

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the statement of comprehensive income (profit and loss statement).

Current tax

The Company qualifies as a "Publicly Traded Company", as defined in income tax law. The applicable tax rate for the Company is 25%. Provision for taxation has been made on this basis which is compliant with the Finance Act 2018.

Deferred tax

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity. The deferred tax asset/income or liability/expense does not create a legal obligation to, or recoverability from, the income tax authority.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the deductible temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.



E. Inventories

Inventories are measured at lower of cost and net realisable value, after making due allowances for obsolete and slow moving items. Net realisable value is estimated selling price in the ordinary course of business, less the estimated cost of completion and selling expenses. The Company assesses the NRV by giving consideration to future demand and condition of the inventory and make adjustments to the value by making required provisions. Inventories consist of raw materials, work-in-process, goods in transit and finished goods.

F. Property, plant and equipment

Recognition and measurement

Property, plant and equipment are stated in attached statement of financial position are measured at cost/fair value less accumulated depreciation and any accumulated impairment losses in accordance with IAS-16 "Property Plant and Equipment". Maintenance, renewals and betterments that enhance the economic useful life of the property, plant and equipment or that improve the capacity, quality or reduce substantially the operating cost or administration expenses are capitalised by adding it to the related property, plant and equipment.

If significant parts of an item of property, plant & equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant & equipment. Any gain or loss on disposal of an item of property, plant & equipment is recognised in profit or loss.

Cost model

The Company applies cost model to property, plant & equipment except for land and buildings.

Revaluation model

The company applies revaluation model to entire class of freehold land and buildings. A revaluation is carried out when there is a substantial difference between the fair value and the carrying amount of the property and is undertaken by professionally qualified valuers. The company reviews its assets when deemed appropriate considering reasonable interval of years/time.

Increase in the carrying amount on revaluation is recognised in other comprehensive income and accumulated in equity in the revaluation reserve unless it reverses a previous revaluation decrease relating to the same asset, which was previously recognised as an expense. In these circumstances the increase is recognised as income to the extent of the previous write down.

Decrease in the carrying amount on revaluation that offset previous increases of the same individual assets are charged against revaluation reserve directly in equity. All other decreases are recognised in profit and loss.

Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of the day-to-day maintenance of property, plant and equipment are recognised in the profit and loss account as incurred.

Depreciation

Depreciation is calculated over the depreciable amount. Depreciation is recognised in profit and loss on a reducing balance method in case of SBL and straight line basis in case of IAL over each part of an item of property, plant & equipment, since this most closely reflected the expected pattern of consumption of the future economic benefits embodied in the asset. A change in the depreciation method is a change in a technique used to apply the entity's accounting policy to recognise depreciation as an asset's future economic benefits are consumed. Therefore it is deemed to be a change in an accounting estimate.

Land is not depreciated. Depreciation is charged on property plant and equipment from the month of acquisition and no depreciation is charged in the month of disposal.

Depreciation is charged at the rates varying from 2.5% to 25% depending on the estimated useful lives of assets. No depreciation is charged for work-in-progress.



The rates of depreciation of SBL, applied on reducing balance method, for the current and comparative years are as follows:

Building - Office	10%
Building - Factory	20%
Leasehold improvements	10%
Plant and machinery	20%
Vehicles	20%
Furniture and fixtures	10%
Equipment and tools	20%

The rates of depreciation of IAL, applied on straight line basis, for the current and comparative years are as follows:

Building - Office	2.50%
Building - Factory	2.50%
Leasehold improvements	12.50%
Plant and machinery	8.33%
Vehicles	14%
Furniture and fixtures	10%
Equipment and tools	8.33%
Computer	25%

G. Intangibles

An intangible asset is recognised if it is probable that future economic benefits will flow to the entity and the cost of the asset can be measured reliably in accordance with IAS 38 - 'Intangible Assets'. Intangible assets with finite useful lives are measured at cost, less accumulated amortisation and accumulated impairment losses.

The useful lives of intangible assets are assessed to be either finite or indefinite.

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally-generated goodwill and brands are recognised in profit or loss as incurred.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and treated as changes in accounting estimates. Amortisation expense on intangible assets with finite lives is recognised in profit and loss on a straight-line basis over the estimated useful lives, from the date they are available-for-use.

The estimated useful lives of intangible assets with finite lives are as follows:

	Useful Life		
Intangible Assets	Singer	IAL	
Computer Software	5 years	10 years	

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit and loss when the asset is derecognised.

H. Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets

The Company initially recognises receivables and deposits on the date that they are originated. All other financial assets are recognised initially on the date at which the Company becomes a party to the contractual provisions of the transaction.



The Company derecognises a financial asset when the contractual rights or probabilities of receiving the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred.

Financial assets include cash and cash equivalents, accounts receivable, and long term receivables and deposits.

Accounts receivables

Accounts receivable is initially recognised at nominal value which is the fair value of the consideration given in return. Accounts receivable represents the amounts due from customers of hire sale, credit sale and also includes receivable from employees and others, net of provision for doubtful debts and unearned carrying charges.

Allowances for accounts receivables are calcualted applying the rates, based on the ageing of hire receivables from customers for the current and comparative years, are as follows:

Due within 3 months	Nil
Due over 3 months but within 6 months	50%
Due over 6 months but within 9 months	100%
Due over 9 months but within 12 months	100%
Over 12 months	100%

Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash at bank and cash in transit. It also includes fixed deposit with bank maturity of which is not more than three months. There is no significant risk of change in value of the same.

Financial liability

The Company initially recognises debt securities issued and subordinated liabilities on the date that they are originated. All other financial liabilities are recognised initially on the transaction date at which the Company becomes a party to the contractual provisions of the liability.

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

Financial liabilities include finance lease obligations, loans and borrowings, accounts payable and other payables.

Accounts payables

The Company recognises a financial liability when its contractual obligations arising from past events are certain and the settlement of which is expected to result in an outflow from the Company of resources embodying economic benefits.

I. Impairment

The Company reviews the carrying values of tangible and intangible assets for any possible impairment at each date of Statement of Financial Position. An impairment loss is recognised when the carrying amount of an asset exceeds its recoverable amount. In assessing the recoverable amount, the estimated future cash flows are discounted to their present value at appropriate discount rates.

J. Provisions

A provision is recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of past event and it is probable that an outflow of economic benefits will be required to settle the obligation and the amount of the provision can be measured reliably in accordance with IAS 37- "Provisions, Contingent Liabilities and Contingent Assets". The amount recognised is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account-the risks and uncertainties surrounding the obligation at the date. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is determined based on the present value of those cash flows.



K. Royalty

Royalty is payable to Retail Holdings Asia B.V. @ 4% of net annual invoice price of sale of audio-video sets (radio cassette, recorders and televisions), air conditioner and furniture assembled and manufactured in Bangladesh (note 21.1 & 21.2). The Company is authorised to use the name "SINGER" as part of its corporate name.

L. Warranty costs

A provision for warranties is recognised when the underlying products or services are sold. The provision is based on historical warranty data and a weighing of all possible outcomes against their associated probabilities.

M. Investments

Investment in Central Depository Bangladesh Limited (CDBL)

Investment in CDBL is recorded at cost and represents insignificant holding.

Investment in associate

An associate is an entity over which the investor has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. Investment in associate is accounted for using the equity method. Under the equity method, the investment in an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the investor's share of net assets of the associate since the acquisition date. The statement of profit or loss and other comprehensive income reflects the investor's share of the results of operations of the associate. Any change in other comprehensive income of the investee is presented as part of the investor's other comprehensive income. In addition, when there has been a change recognised directly in the equity of the associate, the investor recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the investor and the associate are eliminated to the extent of the interest in the associate.

Investment in term deposit

This represents investment in term deposit with Commercial Bank of Ceylon which is renewable.

Investment in short term deposit

Investment in short term deposit represents fixed deposit with maturity of three months and over.

N. Workers' profit participation fund

The Company provides 5% of its net profit as a contribution to workers' profit participation fund before tax and charges such expense in accordance with The Bangladesh Labour Act 2006 (as amended in 2013).

O. Employee benefit

The Company maintains both defined contribution plan (provident fund) and a retirement benefit obligation (gratuity fund) for its eligible permanent employees.

Defined contribution plan (provident fund)

Defined contribution plan is a post employment benefit plan under which the Company provides benefits for all of its permanent employees. The recognised Employees' Provident Fund is being considered as defined contribution plan as it meets the recognition criteria specified for this purpose. All permanent employees contribute 12.5% of their basic salary to the provident fund and the Company also makes equal contribution. This fund is recognised by the National Board of Revenue (NBR), under the First Schedule, Part B of Income Tax Ordinance 1984.

The Company recognises contribution to defined contribution plan as an expense when an employee has rendered required services. The legal and constructive obligation is limited to the amount it agrees to contribute to the fund. Obligations are created when they are due.



Retirement benefit obligation (gratuity)

The Company operates a funded gratuity scheme for its permanent employees, under which an employee is entitled to the benefits depending on the length of services and last drawn basic salary.

Projected Unit Credit method is used to measure the present value of defined benefit obligations and related current and past service cost and mutually compatible actuarial assumptions about demographic and financial variables are used.

Short-term employee benefits

This relates to leave encashment and is measured on an undiscounted basis and expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably. Accordingly, necessary provision is made for the amount of annual leave encashment based on the latest basic salary. This benefit is applicable for employees as per service rules.

P. Reporting period

The financial period of the Company covers one year from 1 January to 31 December.

Q. Earnings per share

The Company presents basic and diluted (when dilution is applicable) earnings per share (EPS) data for its ordinary shares.

Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by weighted average number of ordinary shares outstanding during the period, adjusted for the effect of change in number of shares for bonus issue, share split and reserve split.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, for the effects of all dilutive potential ordinary shares. However, dilution of EPS is not applicable for these financial statements as there was no dilutive potential ordinary shares during the relevant periods.

R. Segment reporting

Segment reporting is not applicable for the Company this year as the Company does not meet the criteria required for segment reporting specified in IFRS 8: "Operating Segments". The details are described on note no. 2.5.

S. Statement of cash flows

Statement of Cash Flows (Cash Flow Statement) is prepared under direct method in accordance with IAS-7 "Statement of Cash Flows" as required by the Bangladesh Securities and Exchange Rules 1987.

T. Events after the reporting period

Events after the balance sheet date that provide additional information about the Company's position at the balance sheet date are reflected in the financial statements. Material events after the balance sheet date that are not adjusting events are disclosed in the note 36.

U. Offsetting

The Group reports separately both assets and liabilities, and income and expenses, unless required by an applicable accounting standard or offsetting reflects the substance of the transaction and such offsetting is permitted by applicable accounting standard.

V. Basis of consolidation

The Group account for business combination using the acquisition method when control is transferred to the Group (see V (i)). The consideration transferred in the acquisition are generally measured at fair value, as are the identifiable net asset acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

Singer Bangladesh Limited Notes to the financial statements (continued)

(i) Subsidiaries

Subsidiaries are the entities controlled by the Group. The Group controls an entity when it is exposed to, or has the rights to variable returns from its involvement with the entity and has the ability to affects those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

(ii) Non-controlling interests

Non-controlling Interest (NCI) are measured initially at their proportionate share of the acquiree's identifiable net assets at the date of acquisition.

(iii) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

(iv) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.



Singer Bangladesh Limited
Details of disposal of property, plant and equipment (Annexure - 1)

	For the year ended 31 December 201					1 December 2018
Particulars	Original cost	Accumulated depreciation	Net book value	Sales proceed	Gain/(Loss)	Mode of disposal
Plant & machinery	201,308	199,435	1,873	-	(1,873)	Adjustment/sold
Equipment	11,518,333	10,004,361	1,513,972	70,342	(1,443,630)	Adjustment/sold
Furniture	3,332,939	2,818,168	514,771	-	(514,771)	Adjustment/sold
Leasehold	9,324,711	4,602,893	4,721,818	1,533,810	(3,188,008)	Adjustment/sold
improvements Vehicles	1,150,000	1,109,538	40,462	410,000	369,538	Auction
	25,527,291	18,734,395	6,792,896	2,014,152	(4,778,744)	

